NJAA AUCTIONEER CONTEST

The National Junior Angus Association and the Events & Junior Activities Department of the American Angus Association will co-sponsor the auctioneer contest during the National Junior Angus Show (NJAS). The contest is designed to develop the ability of all NJAA members to showcase their auctioneering skills.

Prizes will be presented to the top 3 contestants in each age division. An 'Overall Auctioneer' title will also be awarded. The overall winner can come from any of the 3 age divisions.

Eligibility of Participants

- 1. Participants must be junior, regular, or life members of the American Angus Association.
- 2. This contest is available to the following age divisions, as of Jan. 1 of the current year: Junior (8-13), Intermediate (14-17) and Senior (18-20). Prizes will be awarded in each division.
- 3. Multiple entries from a state shall be allowed in this event's formative years. In time, each state may be eligible to designate only one representative to the event per age division.
- 4. The participants will be required to register for the event through the AAA Login Online Contest Portal.

Subjects

- 1. The junior age division participants will be responsible for selling two (3) lots, intermediate division participants will be responsible for selling three (4) lots, and the senior age division participants will be responsible for selling five (5) lots.
- 2. For any live cattle lots, video footage of the lots and any other supplement information will be provided to both participants and judges two weeks prior to the contest, and at the contest to allow for preparation and assessment. Contestants should also be aware of current market prices and other industry knowledge.
- 3. Prior to the contest, the NJAA Board will determine which items will be sold during the contest. All participants in respected age groups will sell the same items throughout the contest.

Event Procedures

- 1. The NJAA Board and Events and Junior Activities Department will be responsible for the event.
- 2. Selling order and times will be determined prior to the contest by the Events and Junior Activities Department. If need be, times may be rescheduled if deemed necessary due to conflicting events. It is the responsibility of the participant to contact the contest official with any time conflicts or order changes. This must be done before their scheduled time or the contestant will be disqualified.
- 3. Three judges will be selected to judge the contest based on criteria determined by the NJAA Board and the Events and Junior Activities Department. Judges will score each participant on their ability to bid call, catch bids, and deliver an efficient sale.

4. Upon completion of the contest, each judge shall total his/her score for each participant. The judges will subsequently rank the contestants in numerical order on the basis of each judge's scores. (Highest score first, lowest score last.)

The rankings (not the score) of the three judges shall be added for each auctioneer, and the final placings determined by the lowest composite rankings. Actual scores will be used only to break ties. In the event the participants are still tied, they shall be named cowinners and two awards will be given for that placing and none given for the following placing.

5. Audience members will be allowed in the contest room. However, we ask that audience members enter before the contestant begins selling. No entry allowed once the 'auction' begins.

Anyone competing in the contest may watch contestants in age divisions that is not their own. A contestant is not allowed to be present in the room during the age division in which they are competing in.