## **Team Sales Competition**

Sta	ate	Division:										
4-6	rcle the points that indicate your evaluation of this entry. Scores of are average and 1-3 are below average. Feel free to note observations type to the contest.											
1.	Content of Sales Pitch		owes		4	5	6	High <b>7</b>	nest 8	9	10	
	Is there an effective introduction? Does the team cover the characteristics, performance information, and the condition the team members dependent on notes? <i>Comments:</i>											
2.	Ability to Communicate	1	2	3	4	5	6	7	8	9	10	
	Is the language direct and informal? Is there a conversation articulation present? Do the speaker's voices have appropria a desirable rate? Do the speakers maintain eye contact with purposeful and spontaneous? <i>Comments:</i>	ate vo	lume	and	l pit	ch?	Is th	e de	live	ry pe	erformed a	
3.	Team Organization	1	2	3	4	5	6	7	8	9	10	
	Are all members equally involved in the sale? Is there a fluteam members take responsibility with the animal? Do men <i>Comments</i> :											
4.	Total Effectiveness	1	2	3	4	5	6	7	8	9	10	
	Does the team convey confidence and poise? Do they have the buyers interested? Is the sales material effective? Was the purchase this animal? <i>Comments:</i>											
5.	Knowledge and Response to Questions	1	2	3	4	5	6	7	8	9	10	
	Are the team members able to answer the questions the judg familiarity with the subject and the ability to think quickly? questions? Do the answers of the questions make you as the the Angus breed and the animal? <i>Comments:</i>	Are a	ıll m	emb	ers	of th	e te	am a	nsw	erin	g?	
Poi	int Deductions:											
	Registration certificate missing -2 Failure to follow contest guidelines -5											
	me: Any presentation that is less than 5 minutes will be seentations will be deducted ½ point per judge for each 10 seconds								per n	ninu	te.	
Ju	dge:					7	Γota	l Po	ints	:		
	*Keep in mind your position as the buyer.*					1	Dani	zina				