NWSS Angus Bull Sale  
Wednesday, January 16, 2019

Dear Angus Breeder,

Regulations are enclosed for the 2019 National Western Angus Bull Sale along with an entry form, breeding soundness evaluation report, health regulations (tentative) as required by the National Western Stock Show and a schedule of events. Please read the entry requirements section carefully as there are a few important changes to this year’s event. All bulls consigned must be entered in the National Western Stock Show. NWSS entry forms can be found on their website at www.nationalwestern.com or by contacting the American Angus Association® Events and Education Department.

A three-person committee will place the bulls in the sale show, using a composite system. There will be no individual classes in the show. The judges will be asked to place the bulls in each division only to assist in making the sale order. Judges for the event will be Lake Elliott, Adams, TN; Joe Fisher, Sacramento, CA and Landi McFarland-Livingston, Ellston, IA. The auctioneer will be Joe Goggins, Billings, MT.

SHOW AND SALE SCHEDULE

The schedule for the bull sale, Wednesday, January 16, 2019 is as follows.

Please note new show time:

12:00 p.m., Sale Bull Show, Stadium Arena

5:30 p.m., Angus Foundation Heifer Package and Heifer Pregnancies sell with National Western Angus Bull Sale immediately following, Stadium Arena.

CASH PRIZES AND AWARDS

Awards will be presented to the consignors of the Grand Champion and Reserve Grand Champion Sale Bulls. These incentives are in place to attract and insure the highest quality offering for this showcase event.

GRAND CHAMPION:
$2,500 cash prize plus other awards totaling $5,000. Awards include an embroidered award jacket, a full-page color ad in the Angus Journal and a $1,000 genomic package from Neogen.

RESERVE GRAND CHAMPION:
$1,000 cash prize plus other awards totaling $3,500. Awards include an embroidered award jacket, a full-page color ad in the Angus Journal and a $1,000 genomic package from Neogen.

DIVISION AND RESERVE DIVISION CHAMPIONS:
$100 and $50 cash prizes respectively.
*REVISED ENTRY REQUIREMENTS FOR THE 2019 NWSS ANGUS BULL SALE*

- Any bull that is a potential carrier for any genetic condition recognized by the American Angus Association **must be tested free of that condition(s) when entered.** The late entry deadline is October 1, 2018.

- **When entered, all bulls must be genomic-trait tested** and possess a complete set of EPD’s and $Value indexes. It is advisable to have these tests done **as soon as possible** as results may take several weeks.

- **When entered, all entries must rank in the top 50 percent of the breed for non-parent bulls at time of entry for at least 5 of the 10 EPD’s and $Value indexes** that include calving ease direct (CED), birth weight (BW), weaning weight (WW), yearling weight (YW), maternal milk (Milk), scrotal circumference (SC), dollar weaning ($W), ribeye area (RE), marbling (Marb) and dollar beef ($B). It is advisable to have these tests done **as soon as possible** as results may take several weeks.

- **A non-refundable entry fee must accompany the completed application at time of entry.**

In addition...

- Consignors will be limited to two bulls per member code. In the event excessive entries are received, those entering two lots **may** be asked to reduce their consignment to one lot. Consideration will be given to those consignors from the past three years.

- Past NWSS Angus Bull sales have shown limited interest from prospective buyers for late spring born calves. Therefore, sale management **suggest** consideration be given before entering calves born after February 28, 2018.

**It is the associations goal for this sale to remain a showcase event for the breed and its member’s!**

We invite you to participate in the 2019 National Western Angus Bull Sale. If you have any questions, please contact me, a Regional Manager or Jaclyn Upperman, American Angus Association Events and Education Department at 816-383-5147.

Sincerely,

David A. Gazda  
NWSS Angus Bull Sale Manager  
706-296-7846
2019 NWSS Angus Schedule – TENTATIVE

Sunday, Jan 13
8 a.m. Angus Check-in – Hill

Monday, Jan 14
10 a.m. Angus Check-in – Yards

Tuesday, Jan 15
4 p.m. Bases Loaded Sale

Wednesday, Jan 16
8 a.m. ROV Angus Bull Show – SA
12:00 p.m. NWSS Angus Bull Sale Show – SA
5:30 p.m. NWSS Angus Bull Sale
(start with Angus Foundation Heifer Package and Heifer Pregnancies) – SA

Thursday, Jan 17
8 a.m. Junior Angus Heifer Show – SA
5 p.m. Denim & Diamonds Sale – BPAA
7 p.m. Trowbridge Family & Friends Sale - LCAA

Friday, Jan 18
8 a.m. ROV Female Angus Show – SA
2:30 p.m. Foundation Female Sale – LCAA
10 p.m. All Hill Cattle must be out of barn
Saturday, Jan 19

8 a.m.  Angus Pen & Carload Show – LCAA
1. All bulls must be ENTERED with and conform to regulations of BOTH the National Western Stock Show and the National Western Angus Bull Sale. To ENTER in the SALE, complete the attached entry form and mail to (make check payable to American Angus Association):

   Events and Education Department
   Attn: Jaclyn Upperman
   American Angus Association®
   3201 Frederick Avenue
   St. Joseph, MO 64506

2. An entry form for the National Western Stock Show can be obtained by contacting the American Angus Association Activities Department or you can download the show entry form at their website, www.nationalwestern.com All sale cattle MUST be entered in the National Western Stock Show. All cattle must be registered at the time of entry in the show. Mail the National Western Stock Show entry form, DUE NOVEMBER 20, 2018 to:

   National Western Stock Show
   4655 Humboldt Street
   Denver, CO 80216
   Telephone: 303-299-5559

3. The entries are limited to two (2) per consignor or family, at the SALE MANAGER’S DISCRETION.

4. All entries must have a legible, permanent identification mark (ear tattoo, freeze-brand or hot brand marks) corresponding to the permanent identification mark on the registration certificate.

5. All bulls must be registered and are required to be enrolled in AHIR with official weaning weights processed prior to the cataloging deadline, OCTOBER 25, 2018.

6. All consignments entered are subject to an inspection on the farm or ranch or at a show by an Association staff representative or sale manager.

7. The entry fee will be returned on any consignment rejected during the preliminary inspection.

8. Consignments will be inspected again for soundness and individuality after arrival in Denver.

9. Any consignment rejected after arrival in Denver WILL FORFEIT ENTRY FEE and will not be permitted to sell through the auction.

-OVER-
10. After sale expenses have been deducted, PROCEEDS WILL BE SENT TO THE INDIVIDUAL OR FARM/RANCH ENTERING THE ANIMAL. It will be THEIR RESPONSIBILITY to make any division necessary between owners, partners, etc. EVERY EFFORT WILL BE MADE BY SALE MANAGEMENT TO DISPERSE PROCEEDS TO CONSIGNORS AS QUICKLY AS POSSIBLE.

11. To attract superior consignments that merit syndication or multiple ownership it is recommended that a two-third interest and full possession sell. Terms and conditions will be in footnotes (see rule 13). The management reserves the right to reject entries selling less than two-third interest and full possession. Entries will be accepted under these terms on a merit basis of pedigree, show record, performance records and potential for high buyer preference.

12. Exhibitors can ONLY SELL ONE (1) BULL per pen or carload in the sale. Sale entry may be designated in advance in sale catalog or offered as “choice” at sale. All entries must meet sale requirements in accordance with sale regulations/deadlines. ONE BULL FROM PEN/CARLOAD MUST BE SHOWN AT THE TIME PRESCRIBED BY THE SALE COMMITTEE TO BE ELIGIBLE TO SELL IN SALE. Bulls will be accepted at the sale manager’s discretion. For further information regarding this option, please contact David Gazda, sale manager at (706) 296-7846.

13. Partial ownership interest bulls sold in this sale shall be subject to a formalized joint ownership agreement between the parties. These agreements shall cover such subjects as rights of possession, the collection, storage and division of semen, the disposition of owner’s interest and other related matters. Information relative to the agreements, in addition to what is covered in the footnotes, may be obtained from the seller. The term "semen rights" shall not be interpreted to mean ownership under these Terms and Conditions.

14. All animals will be sold under the Terms and Conditions recommended by the Association as amended February 2014.

15. All cataloged sale bulls MUST BE SHOWN at the time prescribed by the sale committee in order to be eligible to sell in the sale. The show will be conducted in the same manner as previous years. A judging committee will be used with the bulls being placed using a composite system. There will be no individual classes in the show. All bulls within an age division will be brought into the ring at the same time with only a division champion and reserve selected. After all the division champions have been chosen, a grand and reserve grand will be named. The judges will be asked to place the bulls in each division only to assist in making the sale order.

16. It shall be understood that each sale will constitute a contract between the consignor and the buyer and that the SALE MANAGEMENT ASSUMES NO RESPONSIBILITY FOR REPRESENTATIONS MADE BY THE CONSIGNOR. The sale management shall also be responsible for making reasonable initial efforts to collect all sale proceeds in cash prior to any release of an animal and to properly disburse the collected sale proceeds. However, consignor acknowledges that sale management may, in the exercise of reasonable discretion, release the consignment to a buyer based on that individual’s promise to pay. In such instances, CONSIGNOR ACKNOWLEDGES THAT SALE MANAGEMENT IS IN NO WAY LIABLE in the event that, for any reason, the sale proceeds are not subsequently collected and disbursed. The management shall exercise reasonable care and judgment in other matters pertaining to the sale activity.
ENTRY REQUIREMENTS

17. Bulls identified as potential carriers for the genetic defects AM, NH, CA, D2, MI, DD, OH and OS must be DNA tested and found free of that mutation by the final entry deadline of October 1, 2018.

18. Entries must have been calved after JANUARY 1, 2016.

All bulls born prior to JANUARY 1, 2018, MUST have passed a complete breeding soundness examination (BSE), including a physical and semen test, within 30 days of sale. IT IS SUGGESTED TO HAVE THE BSE PERFORMED EARLY WITHIN THE 30-DAY PERIOD IN THE EVENT A SECOND TEST MUST BE PERFORMED

Results MUST BE RECORDED on the enclosed standardized breeding soundness report. Frozen semen or a bull that has been used naturally is not considered a semen check. This report and two (2) copies of report MUST accompany bulls at check-in.

19. The following fees must accompany all entries:

Entries received up to SEPTEMBER 15 (postmarked) - $400
Entries received from SEPTEMBER 16 to OCTOBER 1 (postmarked) - $500
Entries from the National Western Open Show will be accepted at the discretion of the sale manager - $750

20. Any entry withdrawn AFTER CATALOGING, OCTOBER 25, 2018 WILL FORFEIT ALL ENTRY FEES. If you must withdraw an entry, contact Jaclyn Upperman (816) 383-5147, David Gazda (706-296-7846) or your Regional Manager PRIOR to OCTOBER 25, 2018 to receive an entry fee refund.

SALE EXPENSE

21. Sale expense will be a straight percentage on sale cost.

22. Any animal "bid-in" will be assessed sale expense as set forth in 21 above.

23. Any form of "bidding-in" is strictly frowned upon. "Bidding in" an animal jeopardizes the consignor’s privilege of consigning to future sales.

24. Entry fees on sifted or disqualified animals will not be refunded except as noted in Regulation 7.

INCLUDE WITH YOUR ENTRY

1. Properly completed entry form including birth weight, adjusted weaning weight and adjusted yearling weight (if available) — ONLY AHIR DATA ACCEPTED.

2. Entry fees (See 19 under Entry Requirements).
3. A copy or the original certificate of registration on each entry in the sale (with **TRANSFER PORTION SIGNED** by consignor if the original is sent). In cases of joint-ownership, **ALL ORIGINAL REGISTRATION CERTIFICATES, WITH SIGNATURES, WILL BE REQUIRED AT CHECK-IN AT THE NATIONAL WESTERN.** Complete the portion of the entry form with the name, registration number, birth date, tattoo, and registration numbers of the sire and dam. **DO NOT** send registration papers of cattle that are entered only in the show and not in the sale.

**PLEASE NOTE:** Sale catalog will not contain pictures or footnotes. Only pedigrees and birth weights, weaning weights, and EPDs and $Value indexes will be used, if available. However, advertising opportunities will be available for consignors in a separate section of the sale catalog where pictures, footnotes etc. may be utilized.

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**Sale Manager**
David Gazda  
1985 Morton Road  
Athens, GA  30605  
706-296-7846

**Contact for Entry Forms**
Jaclyn Upperman  
Events and Education Department  
American Angus Association  
3201 Frederick Ave.  
St. Joseph, MO   64506  
816-383-5147

**HEALTH REQUIREMENTS**

See 2019 National Western Stock Show Cattle Sales Health Requirements and Regulations sheet included (Tentative)

For additional information call:

National Western Entry Office — (303) 299-5559  
FAX NUMBER — (303) 299-1708  
Office of State Veterinarian — (303) 239-4161  
Permits — (303) 239-4161  
Colorado State Board of Stock Inspection — (303) 294-0895

-OVER-
The undersigned hereby enters _____ registered Angus bulls in the sale to be held in Denver, Colo., January 16, 2019, and agrees to abide by all rules and regulations governing the sale which, by this reference, are made a part of the entry agreement.

The amount of $________ is enclosed, being the required fees covering above entries. Also enclosed are the required certificates of registration and other information. (If the registration certificate is not enclosed, be sure to send a copy of the certificate or include the following information on each consignment.)

**ORIGINAL REGISTRATION CERTIFICATES MUST BE AVAILABLE AT THE SALE**

Name ___________________________________  Registration No. _______________________

Birth Date _______________  DAM ___________________________  __________________________

Name ____________________  Reg. No. ____________________

Tattoo ____________________  SIRE ___________________________  __________________________

Name ____________________  Reg. No. ____________________

Birth Wt ________  Adj. Weaning Wt ________  Adj. Yearling Wt. ________

(official AHIR weight) (official AHIR weight, if available)

This animal will be entered in the National Western:  [ ] PEN/CARLOAD  [ ] OPEN SHOW

Catalog in name of ___________________________________________  Member No. __________

_________________________________________  Member No. __________

Address _______________________________  Street or RR  City  State  Zip Code

SIGNED _______________________________________________  Title __________________________

Phone ____________________  Mobile phone ________________  Fax ______________________

E-mail __________________________

If only 2/3 interest in a bull is to be sold and full possession, please indicate __________
If buyer gets full interest and full possession, please indicate __________

PLEASE NOTE: After sale expenses have been deducted proceeds will be sent to the individual or farm/ranch entering the animal. It will be their responsibility to make any division necessary.
1. **Individual health certificates** (original plus 2 copies) are required for each animal or lot consigned to a sale held in conjunction with the show.

   **NOTE:** If the papers for sale animals and show cattle are combined, **INDIVIDUAL HEALTH PAPERS** for sale animals must be prepared before arrival in Denver.

2. **Brucellosis**
   Bulls over six months of age must be tested and negative within 30 days prior to sale date or be from a certified herd.

3. **Tuberculosis**
   All breeding cattle must be tested and negative within 30 days prior to sale date and/or be from an accredited herd. Cattle from any modified accredited or modified accredited advanced state shall have a negative whole herd test (with individual animals included) within 12 months and an individual test within 30 days of sale date.

4. **Bovine Virus Diarrhea (BVD)** – All cattle entering the National Western Stock Show, for show or for sale, must be tested negative for BVD persistently infected (PI) status PRIOR to arrival at the National Western. Testing will NOT be allowed or performed on any animal after arrival. **THOSE WITHOUT A NEGATIVE TEST WILL NOT BE ALLOWED ON THE GROUNDS.** Documentation of said testing with negative results will be listed on the required health certificate and/or laboratory reports of negative status provided. Acceptable tests include (a) immunohistochemistry (IHC skin), (b) antigen-capture ELISA serum, (c) antigen-capture ELISA skin, (d) polymerase chain reaction (PCR) skin, whole blood or serum, or (e) virus isolation, whole blood or serum. Pooled sample testing methodology will be accepted so long as individual animal identification is maintained and can be documented to assure NWSS regulation compliance.

5. **Scabies** – All beef cattle except market steers must have been officially treated for Scabies by the following method: **INJECTED WITH IVERMECTIN OR IVERMECTIN-LIKE PRODUCTS** at required dose between 1 and 10 days prior to sale date.

6. **Anaplasmosis and Bluetongue** – If you think there is any possibility that the cattle may sell to states requiring a negative for either or both, a test is recommended within 30 days of the sale date.
The American Angus Association® encourages consignors to the bull sale to test for these. If bulls are tested, the results of tests for Anaplasmosis and Bluetongue, positive and negative, **WILL BE LISTED BY THEIR LOT NUMBER** on the update. Bulls not tested will be so designated.

7. **Trichomoniasis** – All bulls entering Colorado must be accompanied by a Certificate of Veterinary Inspection (Health Certificate). All non-virgin bulls shall have a negative T. fetus test within thirty (30) days prior to entry into Colorado. All non-virgin bulls that are sold in Colorado, including those sold through a sale or private treaty at the National Western will have to be tested negative before they are sold. A virgin bull is defined as a sexually intact male bovine less than 12 months of age or a sexually intact male bovine between 12 and 24 months of age that is accompanied by a signed affidavit from the owner or manager as having had no potential breeding contact with females.

The American Angus Association® requires **ALL SALE BULLS, NON- VIRGIN AND VIRGIN, REGARDLESS OF AGE, TO BE TESTED FOR TRICHOMONIASIS BEFORE CHECK-IN.**

See the 2019 National Western Stock Show Cattle Sales Health Requirements and Regulations included above (Tentative)

For additional information call:

National Western Entry Office — (303) 299-5559
FAX NUMBER — (303) 299-1708
Office of State Veterinarian — (303) 239-4161
Permits — (303) 239-4161
Colorado State Board of Stock Inspection — (303) 294-0895
**BULL BREEDING SOUNDNESS EVALUATION**

Two (2) copies must accompany bull at check-in

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<thead>
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<th>Owner: ___________________________</th>
<th>Date: ____________________________</th>
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<tbody>
<tr>
<td>Address: ____________________________________________________________________</td>
<td>Bull Name: __________________________</td>
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<tr>
<td>City: ___________________________</td>
<td>Birth Date: __________________________</td>
</tr>
<tr>
<td>St: __________ Zip: _____________</td>
<td>Brand/Tattoo: __________________________</td>
</tr>
<tr>
<td>Phone: ___________________________</td>
<td>Registration: __________________________</td>
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<td>Lot No. __________________________</td>
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<table>
<thead>
<tr>
<th>Physical Examination</th>
<th>Semen Examination</th>
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<tbody>
<tr>
<td>Feet/Legs D</td>
<td>Collection Method:</td>
</tr>
<tr>
<td>Eyes D</td>
<td>EE D</td>
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<tr>
<td>Vascular Glands D</td>
<td>AV D</td>
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<tr>
<td>Penis/Prepuce D</td>
<td>Massage D</td>
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<tr>
<td>Testes/Spermatic Cord D</td>
<td>Response: Erection D</td>
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<tr>
<td>Epididymides D</td>
<td>Protrusion D</td>
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<tr>
<td>Scrotum (Shape) D</td>
<td>Ejaculation D</td>
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<th>Semen Characteristics</th>
<th>Ejaculate 1</th>
<th>Ejaculate 2</th>
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<td>% Normal Cells</td>
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<tr>
<td>% Primary Abnormalities</td>
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</tr>
<tr>
<td>% Secondary Abnormalities</td>
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<tr>
<td>WBC, RBC, Other</td>
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<thead>
<tr>
<th>Classification</th>
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<tbody>
<tr>
<td>Interpretation of data resulting from this examination would indicate that on this date this bull is a:</td>
</tr>
<tr>
<td>D Satisfactory potential breeder</td>
</tr>
<tr>
<td>D Unsatisfactory potential breeder</td>
</tr>
<tr>
<td>D Classification Deferred</td>
</tr>
</tbody>
</table>

Examination Technician Signature: ________________________________

Print Name: ________________________________

Business Name: ________________________________

Address: ___________________________ Phone: -----------