

NATIONAL WESTERN ANGUS BULL SALE

**Denver, Colorado
January 10, 2018**

1. All bulls must be **ENTERED** with and conform to regulations of **BOTH** the **National Western Stock Show** and the **National Western Angus Bull Sale**. To **ENTER** in the **SALE**, complete the attached entry form and mail to (make check payable to **American Angus Association**):

**Events and Education Department
Attn: Tonya Theis
American Angus Association®
3201 Frederick Avenue
St. Joseph, MO 64506**

2. An entry form for the National Western Stock Show can be obtained by contacting the American Angus Association Activities Department or you can download the show entry form at their website, www.nationalwestern.com All sale cattle **MUST** be entered in the **National Western Stock Show**. All cattle must be registered at the time of entry in the show. Mail the **National Western Stock Show** entry form, **DUE NOVEMBER 20, 2017** to:

**National Western Stock Show
4655 Humboldt Street
Denver, CO 80216
Telephone: 303-299-5559**

3. The entries are limited to two (2) per consignor or family, at the **SALE MANAGER'S DISCRETION**.
4. All entries must have a legible, permanent identification mark (ear tattoo, freeze-brand or hot brand marks) corresponding to the permanent identification mark on the registration certificate.
5. All bulls must be registered and are required to be enrolled in AHIR with official weaning weights processed prior to the cataloging deadline, **OCTOBER 25, 2017**.
6. All consignments entered are subject to an inspection on the farm or ranch or at a show by an Association staff representative or sale manager.
7. The entry fee will be returned on any consignment rejected during the preliminary inspection.
8. Consignments will be inspected again for soundness and individuality after arrival in Denver.
9. Any consignment rejected after arrival in Denver **WILL FORFEIT ENTRY FEE** and will not be permitted to sell through the auction.

10. After sale expenses have been deducted, **PROCEEDS WILL BE SENT TO THE INDIVIDUAL OR FARM/RANCH ENTERING THE ANIMAL.** It will be **THEIR RESPONSIBILITY** to make any division necessary between owners, partners, etc. **EVERY EFFORT WILL BE MADE BY SALE MANAGEMENT TO DISPERSE PROCEEDS TO CONSIGNORS AS QUICKLY AS POSSIBLE.**
11. To attract superior consignments that merit syndication or multiple ownership it is recommended that a two-third interest and full possession sell. Terms and conditions will be in footnotes (see rule 13). The management reserves the right to reject entries selling less than two-third interest and full possession. Entries will be accepted under these terms on a merit basis of pedigree, show record, performance records and potential for high buyer preference.
12. Exhibitors in the carload and/or pen shows may enter **NOT MORE THAN ONE (1) BULL** per pen or per carload in the sale. Entry **MUST BE DESIGNATED AND CONSIGNED** to the sale in accordance with sale regulations/deadlines **AND BE SHOWN** at the time prescribed by the sale committee to be eligible to sell in the sale. Bulls will be accepted at the sale manager's discretion.
13. Partial ownership interest bulls sold in this sale shall be subject to a formalized joint ownership agreement between the parties. These agreements shall cover such subjects as rights of possession, the collection, storage and division of semen, the disposition of owner's interest and other related matters. Information relative to the agreements, in addition to what is covered in the footnotes, may be obtained from the seller. The term "semen rights" shall not be interpreted to mean **ownership** under these Terms and Conditions.
14. All animals will be sold under the Terms and Conditions recommended by the Association as amended June 2012.
15. All cataloged sale bulls **MUST BE SHOWN** at the time prescribed by the sale committee in order to be eligible to sell in the sale. The show will be conducted in the same manner as previous years. A judging committee will be used with the bulls being placed using a composite system. There will be no individual classes in the show. All bulls within an age division will be brought into the ring at the same time with only a division champion and reserve selected. After all the division champions have been chosen, a grand and reserve grand will be named. The judges will be asked to place the bulls in each division only to assist in making the sale order. (No ranking will be published.)
16. It shall be understood that each sale will constitute a contract between the consignor and the buyer and that the **SALE MANAGEMENT ASSUMES NO RESPONSIBILITY FOR REPRESENTATIONS MADE BY THE CONSIGNOR.** The sale management shall also be responsible for making reasonable initial efforts to collect all sale proceeds in cash prior to any release of an animal and to properly disburse the collected sale proceeds. However, consignor acknowledges that sale management may, in the exercise of reasonable discretion, release the consignment to a buyer based on that individual's promise to pay. In such instances, **CONSIGNOR ACKNOWLEDGES THAT SALE MANAGEMENT IS IN NO WAY LIABLE** in the event that, for any reason, the sale proceeds are not subsequently collected and disbursed. The management shall exercise reasonable care and judgment in other matters pertaining to the sale activity.

ENTRY REQUIREMENTS

17. Bulls identified as potential carriers for the genetic defects AM, NH, CA, D2, MI, DD, OH and OS must be DNA tested and found free of that mutation on the final entry deadline of October 1, 2017.
18. Entries must have been calved after **JANUARY 1, 2015**.
All bulls born prior to **JANUARY 1, 2017, MUST** have passed a complete breeding soundness examination (BSE), including a physical and semen test, within 30 days of sale. IT IS SUGGESTED TO HAVE THE BSE PERFORMED EARLY WITHIN THE 30 DAY PERIOD IN THE EVENT A SECOND TEST MUST BE PERFORMED
Results **MUST BE RECORDED** on the enclosed standardized breeding soundness report. Frozen semen or a bull that has been used naturally is not considered a semen check. This report and three (3) copies of report **MUST** accompany bulls at check-in.
19. The following fees must accompany all entries:

Entries received up to **SEPTEMBER 15** (postmarked) - **\$400**
Entries received from **SEPTEMBER 16 to OCTOBER 1** (postmarked) - **\$500**
Entries from the National Western Open Show will be accepted at the discretion of the sale manager - **\$750**
20. Any entry withdrawn **AFTER CATALOGING, OCTOBER 25, 2017 WILL FORFEIT ALL ENTRY FEES**. If you must withdraw an entry, contact Tonya Theis (816) 383-5142, David Gazda (706-296-7846) or your Regional Manager **PRIOR to OCTOBER 25, 2017** to receive an entry fee refund.

SALE EXPENSE

21. Sale expense will be a straight percentage on sale cost.
22. Any animal "bid-in" will be assessed sale expense as set forth in 21 above.
23. Any form of "bidding-in" is strictly frowned upon. "Bidding in" an animal jeopardizes the consignor's privilege of consigning to future sales.
24. Entry fees on sifted or disqualified animals will not be refunded except as noted in Regulation 7.

INCLUDE WITH YOUR ENTRY

1. Properly completed entry form including birth weight, adjusted weaning weight and adjusted yearling weight (if available) — **ONLY AHIR DATA ACCEPTED**.
2. Entry fees (See 19 under Entry Requirements).

3. A copy or the original certificate of registration on each entry in the sale (with **TRANSFER PORTION SIGNED** by consignor if the original is sent). In cases of joint-ownership, **ALL ORIGINAL REGISTRATION CERTIFICATES, WITH SIGNATURES, WILL BE REQUIRED AT CHECK-IN AT THE NATIONAL WESTERN.** Complete the portion of the entry form with the name, registration number, birth date, tattoo, and registration numbers of the sire and dam. **DO NOT** send registration papers of cattle that are entered only in the show and not in the sale.

PLEASE NOTE: Sale catalog will not contain pictures or footnotes. Only pedigrees and birth weights, weaning weights, and EPDs and \$Value indexes will be used, if available. However, advertising opportunities will be available for consignors in a separate section of the sale catalog where pictures, footnotes etc. may be utilized.



Sale Manager

David Gazda
1985 Morton Road
Athens, GA 30605
706-296-7846

Contact for Entry Forms

Tonya Theis
Events and Education Department
American Angus Association
3201 Frederick Ave.
St. Joseph, MO 64506
816-383-5142

HEALTH REQUIREMENTS

See 2018 National Western Stock Show Cattle Sales
Health Requirements and Regulations sheet included (Tentative)

For additional information call:

National Western Entry Office — (303) 299-5559
FAX NUMBER — (303) 299-1708
Office of State Veterinarian — (303) 239-4161
Permits — (303) 239-4161
Colorado State Board of Stock Inspection — (303) 294-0895

BULL BREEDING SOUNDNESS EVALUATION

Three (3) copies must accompany bull at check-in

Owner: _____ Date: _____

Address: _____ Bull Name: _____

City: _____ Birth Date: _____

St: _____ Zip: _____ Brand/Tattoo: _____

Phone: _____ Registration: _____

Lot No. _____

Physical Examination

Feet/Legs D

Eyes D

Vasicular Glands D

Penis/Prepuce D

Testes/Spermatic Cord D

Epididymides D

Scrotum (Shape) D

Semen Examination

Collection Method:

EE D AV D Massage D

Response: Erection D

 Protrusion D

 Ejaculation D

Semen Characteristics	Ejaculate 1	Ejaculate 2
Motility Gross or		
Individual %		
% Normal Cells		
% Primary Abnormalities		
% Secondary Abnormalities		
WBC, RBC, Other		

Scrotal Circumference (cm) _____

Classification

Interpretation of data resulting from this examination would indicate
that on this date this bull is a:

- D Satisfactory potential breeder
- D Unsatisfactory potential breeder
- D Classification Deferred

Examination Technician Signature: _____

Print Name: _____

Business Name: _____

Address: _____ Phone: _____

2018 NWSS Angus Schedule – *TENTATIVE*

Sunday, Jan 7

8 a.m. Angus Check-in – Hill

Monday, Jan 8

10 a.m. Angus Check-in – Yards

Tuesday, January 9

4 p.m. Bases Loaded Sale

Wednesday, Jan 10

8 a.m. NWSS Angus Bull Sale Show – SA

11:00 a.m. ROV Angus Bull Show – SA

5 p.m. NWSS Angus Bull Sale (start with Angus Foundation Heifer Package and Heifer Pregnancies)– SA

Thursday, Jan 11

8 a.m. Junior Angus Heifer Show – SA

5 p.m. Denim & Diamonds Sale – BPAA

7 p.m. Trowbridge Family & Friends Sale - LCAA

Friday, Jan 12

8 a.m. ROV Female Angus Show – SA

2:30 p.m. Foundation Female Sale – LCAA

10 p.m. All Hill Cattle must be out of barn

Saturday, Jan 13

8 a.m. Angus Pen & Carload Show – LCAA

ENTRY FORM

NATIONAL WESTERN ANGUS SALE

DENVER, COLORADO – WEDNESDAY, JANUARY 10, 2018

ENTRY FEE

\$400.00 Per Head (Postmarked September 15 or before)

\$500.00 Per Head (Postmarked September 16 to October 1)

SEND **SALE ENTRIES** TO:
Events and Education Department
American Angus Association
3201 Frederick Avenue
St. Joseph, MO 64506

SEND **SHOW ENTRIES** TO:
Livestock Department
National Western Stock Show
4655 Humboldt Street
Denver, CO 80216

The undersigned hereby enters _____ registered Angus bulls in the sale to be held in Denver, Colo., **January 10, 2018** and agrees to abide by all rules and regulations governing the sale which, by this reference, are made a part of the entry agreement.

The amount of \$ _____ is enclosed, being the required fees covering above entries. Also enclosed are the required certificates of registration and other information. (If the registration certificate is not enclosed, be sure to send a copy of the certificate or include the following information on each consignment.)

ORIGINAL REGISTRATION CERTIFICATES MUST BE AVAILABLE AT THE SALE

Name _____ Registration No. _____

Birth Date _____ DAM _____

Name _____ Reg. No. _____

Tattoo _____ SIRE _____

Name _____ Reg. No. _____

Birth Wt _____

Adj. Weaning Wt _____
(official AHIR weight)

Adj. Yearling Wt. _____
(official AHIR weight, if available)

This animal will be entered in the National Western: PEN/CARLOAD OPEN SHOW

Catalog in name of _____ Member No. _____

Member No. _____

Address _____
Street or RR City State Zip Code

SIGNED _____ Title _____

Phone _____ Mobile phone _____ Fax _____

E-mail _____

If only 2/3 interest in a bull is to be sold and full possession, please indicate _____

If buyer gets full interest and full possession, please indicate _____

PLEASE NOTE: After sale expenses have been deducted proceeds will be sent to the individual or farm/ranch entering the animal. It will be their responsibility to make any division necessary.