

# Association Services

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Today, the American Angus Association is the world's largest single beef breed organization. It is a member-driven organization committed to the advancement of the Angus breed, the progress of the beef industry and the expansive network of individuals invested in the breed's success.

The American Angus Association offers a variety of resources and services to thousands of members and affiliates interested in Angus genetics. Overseen by a member-elected Board of Directors, the Association is composed of three divisions — Information and Data Programs, Industry Relations, and Finance — as well as four entities, including Certified Angus Beef LLC (CAB), Angus Productions Inc. (API), Angus Foundation and Angus Genetics Inc. (AGI). Each carries out specific functions to fulfill the Association's mission and provides opportunities to better serve the Angus breed, members of the Association and the beef industry.

## Information and Data Programs

### Performance Programs Department

The Performance Programs Department serves producers interested in the Association's herd performance programs and related services. Specifically, this department responds to inquiries about compiling and submitting herd performance data and utilizing genetic selection tools toward herd improvement. In addition, it provides member outreach and partakes in genetic research and development.

Performance programs oversees Beef Improvement Records (BIR), an extensive database of individual beef cattle performance records. It is comprised of Angus Herd Improvement Records (AHIR®) and the Beef Record Service (BRS).

In addition, the department:

- compiles, evaluates and interprets herd data — including animal weights and measurements and reproductive information — submitted by those enrolled in AHIR, which serves registered Angus breeders, and BRS, which serves commercial producers;
- collaborates with land-grant universities, research centers and allied industry members to improve resources for producers, carry out genetic research and develop genetic selection tools;
- provides educational seminars for breeders; and
- publishes the Association's *Pathfinder® Report* and *Sire Evaluation Report*.

### Commercial Programs Department

The Commercial Programs Department develops and promotes programs designed to create more value for producers using Angus genetics in their operations. These programs facilitate marketing, recordkeeping and genetic selection decisions. In addition, this department provides resources that help purebred Angus breeders and commercial producers better meet the needs of their customers. By offering such services, the Commercial Programs Department aims to strengthen connections between commercial producers and the Association.

The department helps to:

- establish and promote Angus-based commercial feeder and replacement female cattle sales;
- provide updated expected progeny differences (EPDs) and selection tools to commercial producers through BRS; and
- promote AngusSource.®

### Member Services Department

The Member Services Department is responsible for collecting, verifying and publishing the pedigrees of Angus cattle. This department processes Association forms and responds to members' and affiliates' requests for service. Member Services ensures information is processed and returned to members and affiliates in a timely manner by striving to uphold the Association's goal of providing one-day turnaround on all work submitted accurately. In addition, this department oversees the maintenance of the Association's headquarters building.

The department:

- processes regular, junior, affiliate and nonresident applications for membership and issues certificates;
- assists members with completion of various Association forms;
- provides artificial insemination (AI) certificates to members;
- processes animal registrations and transfers submitted by members;
- handles cases regarding DNA testing and genetic defects; and
- administers Association Rules.

### Angus Information Management Software (AIMS)

AIMS is a Windows-based application developed for managing a registered Angus herd. It allows producers to compile and store herd information in one location, simplifies AHIR information and facilitates the Association's animal registration process. The software offers many tools, including a simulated breeding feature to assist in sire selection and provides access to updated EPDs and \$Values for animals.

AIMS also helps breeders to:

- enter and store performance and breeding data;
- develop and manage an easily accessible customer database;
- store and track health, income and expense records;
- create specialized herd reports and documents; and
- electronically compile and transfer herd data to the Association.

### Information Systems Department

The Information Systems (IS) Department is responsible for maintaining the Association's computer network and developing

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technology that facilitates data collection and information storage. In addition, IS constructs and maintains many of the information-based resources and tools the Association uses to improve services for members.

Systems designed and maintained by the Association's IS department include:

- programming for Association departments and entities;
- daily electronic processing of registrations, transfers, memberships and performance records;
- calculation of EPDs and \$Values for National Cattle Evaluation (NCE);
- updates and oversight of Association web sites; and
- AAA Login — the Association's online customer service tool available at [www.angusonline.org](http://www.angusonline.org).

AAA Login is a members-only web site available to active regular, life, junior and affiliate Association members. It is a free, online tool available 24 hours a day, seven days a week that provides a password-protected user profile. AAA Login allows users to:

- submit registrations, transfers and AHIR data to the Association;
- view herd inventory;
- view AI certificate inventory and AHIR data;
- provide up-to-date pedigrees, performance data and EPDs/\$Values; and
- electronically pay dues and Association accounts, including API accounts.

## Industry Relations

### Activities Department

The Activities Department coordinates programs, events and shows to create opportunities for Association members to learn, compete and socialize.

The following describes the events and programs that the Activities Department coordinates:

- The American Angus Association show program — coordination of all shows sponsored by the Association, including Roll of Victory (ROV) shows and the ROV point system, which recognizes cattle and their owners for excellence in the showing
- National Angus Conference & Tour — provides members the opportunity to tour Angus herds, network with peers and gain industry knowledge
- Association Annual Meeting — opportunity for members to take an active role in this member-driven organization
- Leadership and educational events — Boot Camps, Beef Leader's Institute (BLI) and other educational seminars

### AngusSource

The Association's AngusSource Department oversees the U.S. Department of Agriculture (USDA) Process Verified Program (PVP), AngusSource. This program increases the marketability of Angus-sired calves by verifying animals' source, age and genetics. The AngusSource program:

- assists producers with enrollment;
- enrolls feedyards into the umbrella program, which allows marketing of AngusSource-enrolled cattle to packers and provides access to age verification premiums;
- provides marketing support for enrolled cattle with

customized AngusSource Verification Certificates for replacement females or feeder calves;

- conducts on-site reviews of ranches and feedyards in accordance with USDA requirements; and
- coordinates education and promotion of AngusSource for all segments of the industry.

### Communications Department

The Communications Department creates awareness for the breed and for Association members through publicity on local, state and national levels. This department provides information about the Association and develops educational and promotional materials. Throughout the year the Communications Department:

- writes and electronically distributes news releases and photographs to media about Association programs, Angus shows and events, and member achievements;
- coordinates the Association's participation in state, regional and national trade shows;
- updates the Angus Education Center, an online resource of educational materials relating to programs and services offered by the Association, available at [www.angus.org/AngusEducation.html](http://www.angus.org/AngusEducation.html); and
- develops and distributes educational and promotional materials — brochures, posters and premium items — about the Angus breed and beef industry to cattle producers, consumers and the general public.

### Regional Managers

The Association employs regional managers who work on behalf of the Association, its members and affiliates. They facilitate communication between producers and the Association by serving in designated regions of the country. Regional managers assist the Association and breeders by:

- helping ensure the Association meets member and affiliate needs;
- working with producers to promote Angus and improve management practices;
- assisting breeders who want to get started in the Angus breed;
- ensuring breeder advertising needs are met through API;
- representing the Association at various livestock conventions and events; and
- assisting with Angus shows, events and sales.

See page 44 for contact information.

### Junior Programs Department

The Junior Programs Department oversees the numerous programs and events administered through the National Junior Angus Association (NJAA). In addition, this department provides guidance to local and regional junior Angus associations. The NJAA focuses on programming and events that foster leadership and character development. It also provides competitive and social opportunities for its members. The NJAA is comprised of the Association's junior members — those younger than 21 years old who are members of the American Angus Association — and is governed by a board of 12 elected junior members. Through the NJAA, members have many opportunities, including:

- registration of cattle with the Association;

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- NJAA-sponsored leadership conferences;
- officer and director leadership training that enhances state, local and regional junior associations;
- Junior recognition award programs;
- Angus shows and showmanship competitions;
- individual and team contests; and
- scholarships.

### Finance

The Association's Finance Division oversees and coordinates a variety of functions related to the finances of the Association and its entities. Responsibilities of this department also include management and oversight of:

- Association assets;
- departmental and entity budgets;
- employee benefit program and corporate insurance program;
- preparation of financial reports; and
- financial guidance regarding Association investments.

### Association Entities

American Angus Association entities offer a variety of services and resources to producers and the industry as a whole. Each is governed by its own Board of Directors.

With the exception of Certified Angus Beef LLC (CAB), all Association entities are stationed at the Association headquarters in Saint Joseph, Mo. For more information about the entities of the American Angus Association, please contact the Association or visit the respective web sites.

### Angus Productions Inc.

API is a wholly owned, for-profit subsidiary of the American Angus Association. It coordinates several of the Association's publications and provides editorial, marketing and communication services for the Association and producers. API is composed of several departments that work in tandem to communicate with both seedstock and commercial producers through printed publications and other media. The Editorial, Advertising, Special Services, Web Services and Creative Media departments provide a vast array of unique communications and marketing tools, including the *Angus Journal*, the *Angus Beef Bulletin*, sale books, brochures, advertisements, web site design

and hosting, as well as custom videos, photography, features, news releases and more.

API also offers meeting and event coverage, educational topic web sites, as well as electronic newsletters and daily e-mail news and advertisements. For more information visit [www.angusjournal.com](http://www.angusjournal.com) and/or [www.api-creativemedia.com](http://www.api-creativemedia.com).

### Angus Foundation

The Angus Foundation is a 501(c)(3) not-for-profit affiliate of the American Angus Association. The Foundation's role is to secure funding from Angus breeders, allied industry interests and friends to support various Association education, youth and research endeavors benefiting the Angus breed and beef industry.

The Foundation works to sustain activities and programs in these areas of emphasis by overseeing receipt and management of charitable gifts, contributions and conducting fundraising activities. The Angus Foundation establishes, generates and distributes undergraduate and graduate student scholarship funds and awards and fulfills external requests to fund youth-, education- and research-based programs. Outreach programs and leadership development conferences are also among Angus Foundation priorities.

### Angus Genetics Inc.

AGI is a wholly owned, for-profit subsidiary of the Association. It works to enhance available genetic tools and resources for the beef industry. AGI provides services to the beef industry that assist in the genetic evaluation of cattle traits. It also assists in developing and promoting technology for use by the beef industry, including DNA technology, and conducts research to develop new science to benefit all beef producers.

### Certified Angus Beef LLC

Certified Angus Beef LLC (CAB) is a wholly owned subsidiary of the American Angus Association. This entity oversees the world's leading brand of fresh beef, the *Certified Angus Beef*<sup>®</sup> brand. It collaborates with all members of the beef supply chain — including producers, packers, distributors, retailers and restaurants to provide consumers with great-tasting beef. The close working relationships formed with these supply-chain stakeholders helps increase the value of the Angus breed. Visit [www.certifiedangusbeef.com](http://www.certifiedangusbeef.com) or [www.cabpartner.com](http://www.cabpartner.com) to learn more about CAB and qualifying for the brand.

# Membership

## Types of membership

There are five classes of Association membership: Life, Regular, Junior, Affiliate and Nonresident. Life Membership shall not be issued after Sept. 30, 1980.

## Regular Membership

You may join the Association and have your Regular Membership issued in the name of an individual or in the names under which you operate your business. Acceptance of Regular Members is subject to approval of the Board of Directors.

## Applications for Regular Membership

When you apply for a Regular Membership you should indicate clearly the name in which the membership is to be issued. If Angus registrations are to be issued in the name of an individual person, the membership should be in the name of the individual; if to be issued in the name of a farm or ranch, the membership should be in the name of the farm or ranch; if to be issued in the name of a partnership, the membership should be in the exact name of the partnership; if to be issued in the name of a corporation, the membership should be in the legal name of the corporation.

All partners in a partnership and at least two officers of a corporation must sign a Regular Membership application.

## Before you apply

Before you apply for Regular Membership you are urged to read the following instructions carefully.

The membership name and address must not exceed 40 spaces. See Fig. 1 below.

## Updating registration certificates

When you mail an application for Regular Membership to the Association, you also need to mail the registration certificates for every animal you own. New certificates for each animal will then be issued, so that each of your certificates will indicate your membership number. Your records at the Association are kept in member sections, which are separate from nonmember sections. Your certificates are needed to sort out your cattle from the nonmember section. All of your new certificates will be issued under your membership name and membership number.

In order for the Association to issue registrations in an efficient and orderly manner, all certificates must be on record in the exact name of your membership. Sometimes it is necessary to make needed adjustments at the time you apply for membership. Any certificates that are not in the membership name you are requesting should be returned for correction. Adjustments will be made without charge, unless it is determined that a transfer is necessary.

## Can you transfer your membership?

Life or Regular Memberships are transferable only once, in accordance with Rule 901.

## Junior Membership

Angus activities for boys and girls are a significant part of the Association's program. To encourage junior activity, Junior Memberships are available until junior members reach their 21st birthday. On that date Junior Memberships are convertible to Regular Membership with payment of the difference in fee between Junior and Regular Membership. Junior Memberships are not transferable and are only issued in the name of an individual person. Junior members register and transfer Angus under the same rules as regular members.

## Affiliate Membership

Affiliate Members are individuals or entities that are not Life, Regular, Junior or Nonresident members but have a registered animal transferred into their names. Affiliate Members must be residents of the United States, its territories or possessions, or the Dominion of Canada. Affiliate Members may participate in all phases of the Angus Herd Improvement Records (AHIR) program. An Affiliate Membership is nontransferable. Affiliate Members do not have the privilege of registration or participation in the Association's election of delegates.

## Nonresident Membership

Individuals and entities who are residents of countries other than the United States, its territories or possessions, and the Dominion of Canada may become Nonresident Members of the Association. Nonresident Members register and transfer Angus under the same rules as Regular Members (see Rule 101).

**Applications for Regular Membership and Junior Membership are available online at [www.angus.org/applinfor.htm](http://www.angus.org/applinfor.htm).**

J	O	N	E	S	&	S	M	I	T	H	C	A	T	T	L	E	C	O	.	R	O	C	K	R	I	V	E	R	I	O	W	A							
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40

Fig. 1: An example of a 40-character membership name and address

# Naming Registered Angus and Permanent ID

All life, regular, junior and nonresident members of the American Angus Association are entitled to register cattle with the Association. Rules that govern the process are included in Rule 100-110: Registration Rules.

An important step in registering cattle is providing a name. The name of a registered animal is important for numerous reasons.

1. A name designates the character of the animal.
2. A name describes the nature of the animal.
3. A name adds luster or honor to the animal.
4. A name reflects the attitude of the one who gives the name.
5. A name can reveal the ancestry of an animal with known parents.

## Registering the name

There are always two aspects to the name of every registered Angus: 1) the identity of an individual animal, and 2) the relationship of the animal to other animals sired by the same bull, produced by the same cow, or bred in the same herd. The names of registered Angus have a usefulness beyond the herd that produced them, because names are part of the breed itself. This becomes evident when a name appears in a pedigree.

One of the distinctive characteristics of registered Angus throughout the world is the use of “family” names. An Angus family name comes from the dam (and that dam got it from her dam). This system has two basic advantages. First, it is possible to call attention to a strain of females that are noted for their productivity within a herd. There are famous herds in the world in which all the cows trace to only a few foundation matrons. This was true in the earliest days of the breed, too. Some families then became known by the herd designation, which was a part of the name in a much more significant way than the family name. The Blackcap (family) cows of McHenry (herd), for instance, became known as the McHenry Blackcaps because they were widely recognized for their high level of productivity within the McHenry herd.

An established family name should only be used for an animal that is a member of that family. For example, “Blackbird” should not be used in the registered name of an animal that is a member

of the “Erica” family. Cross-naming only adds confusion to the breed’s traditionally accepted naming system.

Masculine names are used for bulls and feminine names for heifers.

Names of bulls are often distinctive and emphasize the individuality of the animal. Some bull names carry the idea of “junior,” implying a likeness of the sire. For instance, the first son of “Perpetuator” would be “Perpetuator 2.” In order to avoid confusion, all printed information (ads and sale books) should indicate a bull’s registered name and number when a nickname is used. This is especially important for new breeders and others not familiar with nicknames. Association regional managers will not attend auction sales if nicknames are used without accompanying registered names and numbers.

When naming a female, you should add a number designation to a daughter who has the same family name as her mother. For instance, the first daughter of “Blackcap McHenry” would be “Blackcap McHenry 2.”

As an identification aid, many breeders use the animal’s permanent identification (ID) mark included in the ear tattoo or branded ID mark in the registered name. For example, if all the calves recorded in a given calendar year were to have permanent ID marks starting with “A,” it would be useful to name a heifer “Blackcap McHenry A52,” with “A” designating the year of birth and the “52” designating the calf’s individual identity.

For those interested in using a world-wide system in which each year has a designated letter, the designated letter for 2008 was “U.” The letter for 2009 is “W.” The letter for 2010 will be “X.” See Table 1 on this page for other year-letter designations. In this widely used international system, the letters “I,” “O,” “Q,” and “V” are not used.

Some breeders use their own initials, or the initials of their farm, etc., to give names a personalized identity they wish to promote, as a sort of written “brand.” For example: “Miss Burgess DAR” is a Miss Burgess bred by Daniel Angus Ranch.

## Naming guidelines

The Association’s electronic data-processing system is designed for efficiency. For this reason members are urged to

International letters are designated for each year of birth. This option is easy to use in conjunction with numbers. For example, S001 and S002 might be used to indicate the first and second calves born in the year 2006.

A	1969	K	1978	W	1987	F	1996	R	2005	B	2014
B	1970	L	1979	X	1988	G	1997	S	2006	C	2015
C	1971	M	1980	Y	1989	H	1998	T	2007	D	2016
D	1972	N	1981	Z	1990	J	1999	U	2008	E	2017
E	1973	P	1982	A	1991	K	2000	W	2009	F	2018
F	1974	R	1983	B	1992	L	2001	X	2010	G	2019
G	1975	S	1984	C	1993	M	2002	Y	2011		
H	1976	T	1985	D	1994	N	2003	Z	2012		
J	1977	U	1986	E	1995	P	2004	A	2013		

Source: Beef Improvement Federation Guidelines. The letters I, O, Q and V are not used.

**Table 1: International year/letter designations for animal identification (ID)**

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name their calves according to the following guidelines for Angus naming. These guidelines allow for a high degree of efficient paperwork processing. They are based on the experience of handling millions of registrations without delay. The two most important points are:

1. Names must not exceed 28 spaces [Rule 102(d)(1)]. An example of maximum length is Lynndale Blackcap Bessie 150. If applied for as Blackcap Bessie 150 of Lynndale, the name would have been three spaces too long. This would cause an unnecessary delay in processing. All Angus names should be as short as possible.
2. If an Angus family name is used, it is the duty of the first owner of record to determine that the name requested is the correct family name.

When using two sets of numerals in a name, a hyphen may be used to prevent numbers from accidentally running together (which might appear as an erroneous registration number).

Names are important, and a study of their use is time well-spent.

### A simple, effective permanent ID system

A registered breeder should plan his or her permanent ID system carefully when beginning an Angus herd. A well-planned system will simplify recordkeeping and individual animal ID. Animals must bear a form of permanent ID prior to application for registration (See Rule 105 for requirements of permanent ID marks).

### Remember

Permanent ID marks must be limited to a maximum of five units applied to locations on the animal according to Rule 105(d). Special brand marks, joined letters, backward letters, bars, diagonals, punctuation marks or symbols are not acceptable.

Helpful management tips:

- Calves should be identified at birth with an ear tag. Incorporate sire and dam ID either by code or color of tag. Some breeders experience more satisfactory results

by waiting until the calf is at least 3 months old before tattooing.

- An Angus tattoo or brand ID is composed of not more than five characters (the shorter, the better), is applied on a single line and must be the same in both ears, or located on one side of the animal if branded. A system using numbers, letters or a combination of them may be used.
  - If you want to use a distinct herd ID tattoo other than the registration tattoo, it should be applied in only one ear and in a lobe other than the one used for the registration tattoo.
  - No two animals of the same sex born in the same year can have the same permanent ID within a herd under one membership. Purchased animals with permanent ID numbers that duplicate those of an animal in your herd should have other special identification (freeze brand, ear tag, etc.).
- To guarantee animal ID, marks should be checked at weaning and at any other convenient times. Always read ID marks for accuracy and legibility before delivery to a buyer either at auction or private treaty or before leaving for a show. This will prevent problems before they happen.**
- Buyers should check legibility and verify ID marks with registration certificates before making payment or accepting delivery.
  - If any ID is unreadable and you are the breeder, re-tattoo the animal in a different lobe or re-brand and notify your Regional Manager or the Member Services Department at the Association. If you put the wrong mark on an animal, don't alter it. Send the registration certificate to the Association for correction. If any ID mark on a purchased animal is not legible, or does not agree with the certificate, contact your Regional Manager for instructions.
  - Tattooing equipment may be purchased from livestock-supply dealers or directly from the American Angus Association. Freeze- or hot-iron-branding equipment may be purchased from livestock-supply dealers.

# Registration of Angus

## Application for registration

Applying for the registration of your calves is the basic step you take in keeping accurate records of your Angus. Extra care in completing applications ensures accuracy. Applying for registry of your calves when they are still young is important for two reasons:

1. It reduces the risk of error; and
2. It saves you both time and money.

Three forms for application for registry are available on request. Individual forms require a separate application form for each animal (see page 42). Also available is a Multiple Application Form, which comes with a carbon copy for your records. With this form you can apply for as many as 20 calves on one sheet. Registration applications for cell-clone animals also are available upon request from the American Angus Association. Contact the Member Services Department.

With the Association's online service, AAA Login ([www.angusonline.org](http://www.angusonline.org)), producers can also register animals via the Internet.

## Preparing registration applications

You should check to make sure you fill in every space on application forms. Paper application forms must be signed by the applicant. Almost all delays in processing applications are the result of errors or incomplete information. All persons applying for registration of Angus must be members of the Association.

## Breeder's Certificate

The breeder of a registered Angus is the member who is the owner of record of the dam at the time she was bred. When a cow has been transferred after she has been served, but before the birth of her calf, and the service was not reported on the transfer application, the breeder must complete and sign the Breeder's Certificate on the application for registration of the calf. See Rule 102(d)(3) and the application form on page 41.

## Bull Permit

If the sire of an animal to be registered was not on record in the name of the owner of record of the dam at time of service, the owner of record of the sire must complete and sign the Bull Permit on the application for registration, giving name and registration number of the bull and date of service. If the dam was pasture-bred and the exact date of breeding is not known, the word "pasture" may be inserted. The owner of record of the bull must indicate in the Bull Permit whether or not the cow was artificially inseminated. See Rule 102(d)(4) and the application form on page 41.

## Registering Angus online

With AAA Login accounts, producers have the option of registering animals 24 hours a day seven days a week via the Internet. This option is located under the Submit: Registrations section. When this option is selected, a form will be displayed asking for the same information required of a printed registration application request. Once the information fields are filled in, choose "Save." The data entered will be validated, and any error messages will be returned to the screen.

EZ Registrations are also available, allowing producers to take advantage of Angus Herd Improvement Records (AHIR®) data already entered when registering an animal. With this option, a producer selects an age group, and all animals in that group

appear on the screen. Select the animal to be registered, and data already entered on the animal through AHIR is pre-populated. What's left is to fill in the animal's name and any other necessary fields.

An option to register and transfer at the same time is also available, as well as a Microsoft Excel® spreadsheet that pre-populates with AHIR information to be used offline by producers with slow Internet connections.

## Registration of calf at side of dam

If a calf to be registered was purchased at side with its dam, the owner of record of the dam on the calving date must apply for registration, with the exception of embryo calves, and transfer the calf to the purchaser. Both entry and transfer applications may be sent at the same time. As a buyer you cannot register a calf born before date of purchase.

## DNA-marker-typing

The Association Rules require that all sires used for artificial insemination, dams used in embryo transfer and animals used as the source of cell-clone material be DNA-typed. Many members will also want to DNA-type all sires they will use in natural service. DNA-typing all herd bulls is a form of "genetic insurance" as it relates to parentage. This is strongly recommended by the Association.

Cards and forms for use in submitting DNA source samples are available from the Association. The Association still maintains the right to DNA-type animals.

## Correction in registration

Every time you receive one or more registration certificates, you should check each one carefully for errors. Any error made by the office is corrected free. An error made by the member making application will be corrected for a fee established by the Board of Directors. When an error is discovered, do not write on the certificate or deface it by erasure, etc. Alterations not made by the Association will void the certificate and a replacement will be necessary at a fee established by the Board of Directors.

## Duplicate registration certificates

If one of your registration certificates is lost or destroyed, a duplicate may be issued if requested by you as the owner of record. Forms are available for this purpose.

## Raising registered Angus

The Association's Rules require that each member maintain complete and adequate permanent records of his or her Angus herd. Your records are to include a list of all animals registered in your membership name. The list is to include each animal's registered name, registration number, date of birth and permanent identification (ID) marks. Further records will include ear tag number, dates of breeding, and the registration number and name of all service sires. Failure to keep accurate records is a violation of the Association's Rules.

The Association's records are maintained by registration number, not by the names of animals.

**BULL PERMIT**

File \_\_\_\_\_

Item (s) \_\_\_\_\_

To be signed by the owner of record of the sire if the sire was not registered in the name of the owner of record of the dam at the time of service.

I certify that my bull, registration number \_\_\_\_\_, bred the dam, registration number \_\_\_\_\_.

Type of Service:

Artificial \_\_\_\_\_ Date of Service \_\_\_\_\_

Natural \_\_\_\_\_ Exposed Period \_\_\_\_\_ to \_\_\_\_\_

I further certify that this service conforms with the provisions of Association Rule 501 governing artificial insemination, if applicable, as follows:

\_\_\_\_\_ full-time employee of owner of bull.

\_\_\_\_\_ immediate family member of owner of bull (limited to husband & wife, sons & daughters, mothers & fathers).

\_\_\_\_\_ dam was sold by owner of bull with A.I. breeding privilege as a condition of sale.

Signed \_\_\_\_\_

Member Code \_\_\_\_\_

Date \_\_\_\_\_

Additional Information if Needed:

**BREEDER'S CERTIFICATE**

File \_\_\_\_\_

Item (s) \_\_\_\_\_

To be completed and *signed by breeder* if dam was transferred before calf was born and service was not reported at the time of transfer or if service reported is incorrect and needs to be updated.

Dam Registration No. \_\_\_\_\_

Service Bull Reg Number	Natural or Artificial	Service Date or Pasture Begin Date	Pasture End Date
Service 1 _____	If artificial check box: <input type="checkbox"/>	_____	_____
Service 2 _____	If artificial check box: <input type="checkbox"/>	_____	_____
Service 3 _____	If artificial check box: <input type="checkbox"/>	_____	_____
Service 4 _____	If artificial check box: <input type="checkbox"/>	_____	_____
Service 5 _____	If artificial check box: <input type="checkbox"/>	_____	_____
Service 6 _____	If artificial check box: <input type="checkbox"/>	_____	_____

Signed \_\_\_\_\_

Member Code \_\_\_\_\_

Date \_\_\_\_\_

Additional Information if Needed:



**PART 4:** For Your Reference

<p><b>CHECK BOX IF CALF RESULTS FROM EMBRYO TRANSPLANT</b></p> <p style="text-align: center;"><input type="checkbox"/></p> <p>Sex _____ Date Calved _____</p> <p>Name of Animal _____ (Must be limited to not more than 28 spaces, including spaces between words.)</p> <p>Tattoo /Brand: (Select One) <input type="checkbox"/> Ear Tattoo Marks    <input type="checkbox"/> Freeze Brand Marks    <input type="checkbox"/> Hot Brand Marks</p> <p>Permanent I.D. _____</p> <p>Is This Animal the Product of Artificial Insemination? _____ (Yes or No) <input type="checkbox"/> Single</p> <p><b>SIRE'S REGISTRATION NUMBER</b> _____ <input type="checkbox"/> Twin with Bull</p> <p><b>DAM'S REGISTRATION NUMBER</b> _____ <input type="checkbox"/> Twin with Cow</p> <p><b>IF ET CALF LIST EMBRYO REMOVAL DATE</b> _____</p> <p>First Owner _____ Member Code _____</p> <p>Address _____</p>	<p><b>APPLICATION FOR ENTRY</b> <b>AMERICAN ANGUS HERD BOOK</b> (Read instructions and rules before filling out application.)</p>	<p><b>American Angus Association</b> <b>3201 Frederick Avenue</b> <b>Saint Joseph, Missouri 64506</b> <b>816-383-5100</b></p> <p><b>COLOR</b> No animal red in color or with white skin above underline or in front of navel, or on leg, foot, or tail is eligible for registration. Steers are eligible waiving the white restrictions, except that steers born after December 31, 1986 with white skin above the underline or on leg, foot or tail shall not be eligible for registration.</p> <p><b>SCURS</b> No animal with scurs (any portion of horny tissue attached to the skin of the hornset of a polled animal) is eligible for entry.</p>							
<p style="text-align: center;"><b>BULL PERMIT</b></p> <p>(To be signed by owner of record of sire if sire was not registered in name of the owner of record of dam at time of service.)</p> <p>I certify that my bull _____, No. _____ bred the dam named in this application on _____ (date) insemination was <input type="checkbox"/> natural    <input type="checkbox"/> artificial (check one)</p> <p>I further certify that this service conforms with the provisions of Rule 501, of the Rules governing artificial insemination, if applicable, as follows:</p> <p><input type="checkbox"/> full time employee of owner of bull. <input type="checkbox"/> immediate relative of owner of bull. <input type="checkbox"/> dam was sold by owner of bull with an A.I. breeding privilege as a condition of sale.</p> <p>Signed _____</p> <p>Date _____ Member Code _____</p> <p>Address _____</p> <p>City, State Zip _____</p>	<p style="text-align: center;"><b>BREEDER'S CERTIFICATE</b></p> <p>(To be signed by Breeder if Dam was transferred before calf was dropped and service was not reported on transfer)</p> <p>I certify that I bred the cow named herein and that the pedigree as given in the application is correct.</p> <p>Signed _____</p> <p>Date _____ Member Code _____</p> <p>Address _____</p> <p>City, State Zip _____</p> <p style="text-align: center;"><b>REGISTRATION FEES EFFECTIVE JANUARY 1, 1996</b></p> <table style="width: 100%; border: none;"> <tr> <td>Birth to 4 months of age.....</td> <td style="text-align: right;">\$ 7.00</td> </tr> <tr> <td>4 to 10 months of age.....</td> <td style="text-align: right;">\$ 9.00</td> </tr> <tr> <td>10 to 12 months of age.....</td> <td style="text-align: right;">\$ 14.00</td> </tr> <tr> <td>Over 12 months of age.....</td> <td style="text-align: right;">\$ 27.00</td> </tr> </table> <p style="text-align: center;">Embryo Calves - Regular registration fee plus \$10.00 per calf.</p>	Birth to 4 months of age.....	\$ 7.00	4 to 10 months of age.....	\$ 9.00	10 to 12 months of age.....	\$ 14.00	Over 12 months of age.....	\$ 27.00
Birth to 4 months of age.....	\$ 7.00								
4 to 10 months of age.....	\$ 9.00								
10 to 12 months of age.....	\$ 14.00								
Over 12 months of age.....	\$ 27.00								
<p><b>TRANSFER OF ABOVE REGISTRATION</b></p> <p>I (We) hereby authorize transfer of Registration on the records of the Association to:</p> <p>Name _____ Member Code _____</p> <p>Address _____ City, State Zip _____</p> <p>Date of Sale _____</p>									
<p>If above animal is a Female, serviced prior to date of sale, Enter DATE OF SERVICE or exposed period _____</p> <p>If above animal is female and sold with A.I. Breeding Privilege to seller's bull, certify by checking box, <input type="checkbox"/> Sold with A.I. Breeding Privilege.</p> <p>I (We) hereby certify that the above pedigree is correct; that this animal is eligible for registration under the rules of the Association; and that the ownership provisions of Rule 501 of the Rules of the Association governing artificial insemination have been complied with, if applicable.</p> <p>Signed _____</p> <p>Address _____</p> <p>City, State Zip _____</p>	<p style="text-align: right;"><b>INSEMINATION WAS</b></p> <p style="text-align: right;"><input type="checkbox"/> NATURAL <input type="checkbox"/> ARTIFICIAL</p> <p>I certify that the above service conforms with the ownership provisions of Rule 501 governing artificial insemination, if applicable, as follows: <input type="checkbox"/> immediate relative    <input type="checkbox"/> full time employee    <input type="checkbox"/> _____</p> <p><b>SIGNATURE OF OWNER OF RECORD OF SERVICE BULL</b> <b>IF NOT SELLER OF FEMALE</b> _____</p> <p><b>MEMBER CODE</b> _____</p> <p style="text-align: center;"><b>TRANSFER FEES</b></p> <table style="width: 100%; border: none;"> <tr> <td>Within 30 days from date of sale.....</td> <td style="text-align: right;">\$ 5.00</td> </tr> <tr> <td>30 to 60 days from date of sale.....</td> <td style="text-align: right;">\$ 7.00</td> </tr> <tr> <td>After 60 days from date of sale.....</td> <td style="text-align: right;">\$ 12.00</td> </tr> </table>		Within 30 days from date of sale.....	\$ 5.00	30 to 60 days from date of sale.....	\$ 7.00	After 60 days from date of sale.....	\$ 12.00	
Within 30 days from date of sale.....	\$ 5.00								
30 to 60 days from date of sale.....	\$ 7.00								
After 60 days from date of sale.....	\$ 12.00								
<p>AFC 607</p>									

**Fig. 4: Single application form**

# Transferring Registrations

## Application for transfer of registration

You should complete all transfers of registrations as soon as possible after each sale of an animal is made, just as every other up-to-date sales business does. When you buy an auto, you expect the title to be transferred promptly. Completing transfers quickly saves time and keeps the transfer fee as low as possible. It also tells buyers you care about them and you manage your herd efficiently. This builds repeat business.

Every change of ownership of record of an animal used for registered breeding purposes must be recorded with the Association by official transfer. Rules 400-411 detail the transfer rules.

It is your duty as the seller to apply for the transfer and to pay the transfer fee. Even when the buyer agrees to pay the transfer fee, the application for transfer must be completed and signed by the seller. You are responsible for the legibility of the animal's tattoo.

## Preparing transfer applications

When you apply for transfer, make sure you fill in every space (see Fig. 5). Incomplete applications can result in delays. The Association issues a new certificate each time a registration is transferred.

## Transferring via the Internet

With the Association's online service, AAA Login, producers can also register and transfer animals via the Internet at [www.angusonline.org](http://www.angusonline.org). To transfer online, the certificate must already be stored electronically.

Identical information is required to transfer an animal online. The day after the paid transfer is made, the buyer would have access to the pedigree and performance information of his or her newly purchased animal via his or her AAA Login account if the buyer's preference is electronic storage noted in the account. If a buyer's preference is a paper copy, one will be sent once the transfer is processed. At any time the buyer wishes to receive a printed copy of the official registration certificate, he or she can request the printed copy at no additional fee.

## Certificate to buyers

When you sell a registered Angus animal, it is your duty to complete and sign the transfer unless a sale manager or someone authorized by you does this. The signature of the person authorized by you to complete transfers must be on file with the Association office. If you sell an animal and the buyer does not want the animal transferred, mail the certificate to the Association with a notation "Sold Without Transfer." This helps keep the master file of the breed up-to-date.

If you sell a cow with a calf at side and the calf has not been registered, you may transfer the cow and register and transfer the calf at the same time. The owner of record of the cow on the date the calf was born, with the exception of embryo calves, must register the calf.

## Transfer of a part interest

Whenever you sell an interest in an animal, list the names and addresses of all the new co-owners, including yourself. The Association will issue a new certificate of registration to each new co-owner of an animal when the transfer is completed on the Association's records. Certificates for jointly owned animals indicate multiple ownership. The Association is not involved in any way in agreements between the co-owners of animals.

## Service information of transfer of females

When you transfer a bred female, either settled (safe in calf) or presumed to be, the date of service and the name and registration number of the service bull must be indicated on the application. If she was pasture-exposed and the exact date of service is unknown, write or type "pasture" instead of the date. Be sure to indicate whether the service was natural or artificial.

The service information must be signed by the owner of record of the bull at the time of service. If this is not included on the transfer application, the buyer will be required to obtain the required signature in order for the resulting calf to be eligible for registration.

CONTINUED ON PAGE 44

TRANSFER			
I (we) hereby authorize transfer of Registration on the records of the Association to:			
NAME _____	MEMBER CODE _____		
ADDRESS _____ CITY _____ ST. _____ ZIP CODE _____			
DATE OF SALE _____	SIGNATURE OF TRANSFEROR <b>X</b>		
If above animal is a female, serviced prior to Date Of Sale, Date of Service or exposed period as follows:			
CHECK ONE			
Service date, if known _____ <input type="checkbox"/> NATURAL <input type="checkbox"/> ARTIFICIAL	SERVICE BULL NO. _____		
Pasture exposure: From _____ to: _____	SERVICE BULL NO. _____		
If the above animal is female and sold with A.I. Breeding Privilege to seller's bull, certify by checking box, <input type="checkbox"/> Sold with A.I. Breeding Privilege.			
I certify that the above service conforms with the ownership provision of section 500 of the Rules governing artificial insemination, if applicable, as follows:			
<input type="checkbox"/> Immediate relative <input type="checkbox"/> full time employee <input type="checkbox"/>			
SIGNATURE OF OWNER OF RECORD OF SERVICE BULL IF NOT SELLER OF FEMALE _____			
<table border="1"> <tr> <td>                     S - Syndactyl                      H - Double Muzzling                      D - Dwarfism                      M - Osteopetrosis                      HE - Heterochromia Irides                      HG - Horn Gene                      R - Red                 </td> <td>                     Genetic Defect or Genetic Factor Codes:                      X - Multiple Defects, Check list for Kind                      F - Tested for Defect, Printed without producing abnormal calves                      GDF - Produced 30 or more calves from Deak, without a Genetic Defect.                      WT - Wild Type Color Gene                      DD - PREG2 Gene Mutation for Dwarfism                      AA - Anemoglycemia Mutations                      All Animals that have been reported and certified prior to the issue date on this certificate as carriers of recessive genetic defects or genetic factors are coded with the above codes. Animals with an "F" code have been progeny tested and are very unlikely to carry the genetic defect(s) or genetic factor(s) for which they are tested. These codes represent a recording of information on the when this certificate was issued and does not indicate that any animal, coded or not, is free of genetic defects or genetic factors.                 </td> </tr> </table>		S - Syndactyl H - Double Muzzling D - Dwarfism M - Osteopetrosis HE - Heterochromia Irides HG - Horn Gene R - Red	Genetic Defect or Genetic Factor Codes: X - Multiple Defects, Check list for Kind F - Tested for Defect, Printed without producing abnormal calves GDF - Produced 30 or more calves from Deak, without a Genetic Defect. WT - Wild Type Color Gene DD - PREG2 Gene Mutation for Dwarfism AA - Anemoglycemia Mutations All Animals that have been reported and certified prior to the issue date on this certificate as carriers of recessive genetic defects or genetic factors are coded with the above codes. Animals with an "F" code have been progeny tested and are very unlikely to carry the genetic defect(s) or genetic factor(s) for which they are tested. These codes represent a recording of information on the when this certificate was issued and does not indicate that any animal, coded or not, is free of genetic defects or genetic factors.
S - Syndactyl H - Double Muzzling D - Dwarfism M - Osteopetrosis HE - Heterochromia Irides HG - Horn Gene R - Red	Genetic Defect or Genetic Factor Codes: X - Multiple Defects, Check list for Kind F - Tested for Defect, Printed without producing abnormal calves GDF - Produced 30 or more calves from Deak, without a Genetic Defect. WT - Wild Type Color Gene DD - PREG2 Gene Mutation for Dwarfism AA - Anemoglycemia Mutations All Animals that have been reported and certified prior to the issue date on this certificate as carriers of recessive genetic defects or genetic factors are coded with the above codes. Animals with an "F" code have been progeny tested and are very unlikely to carry the genetic defect(s) or genetic factor(s) for which they are tested. These codes represent a recording of information on the when this certificate was issued and does not indicate that any animal, coded or not, is free of genetic defects or genetic factors.		
<table border="1"> <tr> <td>MEMBER CODE _____</td> </tr> <tr> <td>MEMBER CODE _____</td> </tr> </table>		MEMBER CODE _____	MEMBER CODE _____
MEMBER CODE _____			
MEMBER CODE _____			
American Angus Association 3201 Frederick Avenue Saint Joseph, Missouri 64506-2997  Chief Executive Officer			
			
The animal described in this Certificate was entered in the American Angus Herd Book in accordance with application certified by First Owner to conform to the By Laws and Rules of Registration of this Association. Certificate and Entry are made subject to the right of correction and cancellation.			
Registry No. _____	File _____		
Date Issued _____			
For more information consult the Breeder's Reference Guide.			

Fig. 5: Transfer form

## PART 4: For Your Reference

### New owner's responsibilities

When you buy a registered Angus privately or at auction, you have responsibilities involving the records of your purchase.

You should be sure the seller (or the sale clerk at an auction) has the exact name you want used on the transfer application. If the animal is to be transferred to your membership, be sure to give your exact membership name and code number. Failure to provide this information will lead to unnecessary delays in processing. A calf born from an inaccurately transferred female, for instance, cannot be registered until the transfer is corrected. This may require an additional transfer or correction fee.

### Check every certificate

When you receive registration certificates for animals you have registered, or purchased, check the following six points immediately:

1. Is your membership and member code listed correctly?
2. Is the animal's name recorded correctly?

3. Is the date of purchase correct?
4. If it is a bred female, is the number of the service bull and date of service listed?
5. Do the tattoo or permanent identification (ID) marks on the animal agree with the marks listed on the certificate? Read tattoos or ID marks to be sure.
6. Is the sex of the animal listed correctly?

Each of these six points has an important bearing on the registration eligibility of expected calves. If you have any questions about any purchased animal, contact the seller immediately. Next, return the certificate to the seller for a proper adjustment. Many calves are found to be ineligible for registration because of careless paperwork.

The Association does not involve itself in disputes between members regarding price of and payment for cattle. When disagreements arise they must be settled by mutual agreement or court action.

## PART 4: For Your Reference

# Suggested Sale Terms and Conditions

Suggested Sale Terms and Conditions are available at [www.angus.org](http://www.angus.org).

## REGIONAL MANAGERS

### REGION 1

*New Mexico, Texas*  
**JARED MURNIN**  
7734 Hwy. 83/84  
Abilene, TX 79602  
816-390-7092  
jmurnin@angus.org

### REGION 2

*Iowa, Missouri*  
**WES TIEMANN**  
2413 Thornberry Dr.  
Columbia, MO 65202  
816-244-4462  
wtiemann@angus.org

### REGION 3

*Alabama, Arkansas,  
Louisiana, Mississippi*  
**RICHARD DYAR**  
1633 CR 104  
Crossville, AL 35962  
256-659-6305  
rdyar@angus.org

### REGION 4

*Florida, Georgia,  
North & South Carolina*  
**DAVID GAZDA**  
1985 Morton Rd.  
Athens, GA 30605  
706-227-9098  
dgazda@angus.org

### REGION 5

*Kentucky, Ohio,  
Tennessee*  
**CHUCK GROVE**  
1919 Goshen Rd.  
Forest, VA 24551  
434-525-4687  
cgrove@angus.org

### REGION 6

*Kansas, Oklahoma*  
**MATT CALDWELL**  
8096 W. 1800 Rd.  
Parker, KS 66072  
913-755-1105  
mcaldwell@angus.org

### REGION 7

*Delaware, Maryland,  
New England States,  
New Jersey, New York,  
Pennsylvania, Virginia,  
West Virginia*  
**DAVID MULLINS**  
1579 Fairfax Pike  
White Post, VA 22663  
540-869-6220  
dmullins@angus.org

### REGION 8

*Minnesota,  
North & South Dakota*  
**VERN FREY**  
107 Fourth Ave. N.W.  
Towner, ND 58788  
701-537-5383  
vfrey@angus.org

### REGION 9

*Illinois, Indiana,  
Michigan, Wisconsin*  
**JERRY CASSADY**  
1408 E. Heather Dr.  
Mahomet, IL 61853  
816-390-6603  
jcassady@angus.org

### REGION 10

*Alaska, Montana,  
Wyoming*  
**ANDY REST**  
6948 Pony Circle  
Shepherd, MT 59079  
406-254-7576  
arest@angus.org

### REGION 11

*Hawaii, Idaho,  
Oregon, Washington*  
**ROD WESSELMAN**  
PO Box 746  
Moses Lake, WA 98837  
509-765-9219  
rwesselman@angus.org

### REGION 12

*Arizona, California,  
Nevada, Utah*  
**LOGAN IPSEN**  
9959 Tarzo Way  
Elk Grove, CA 95757  
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lipsen@angus.org

### REGION 13

*Colorado, Nebraska*  
**MATT PRINTZ**  
9865 85th Rd.  
Elm Creek, NE 68836  
308-856-0070  
mprintz@angus.org

