

## AngusLink Producer Participant Enrollment Form

Name: \_\_\_\_\_ Home Phone: \_\_\_\_\_  
 Mailing Address: \_\_\_\_\_ Cell: \_\_\_\_\_  
 City, State, ZIP: \_\_\_\_\_ Email: \_\_\_\_\_

### You must complete the following Producer Participant Agreement

I have read and understand all AngusLink Program and Participation requirements (RQMT100 & 200). I agree to comply with all requirements and understand that I am responsible for the accuracy of the information for the AngusLink program. I agree to make available to program representatives all records pertaining to AngusLink enrolled cattle. I understand that I am responsible for the accuracy of the information I provide to the AAA, and I release AAA from any liability for errors, mistakes or omissions in the information provided.

<b>Signature</b>	<b>Customer Code</b> (office use only)	<b>Premises ID</b> (if known)	<b>Date</b>
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This form will be completed for each calf enrollment. Training and additional questions will be completed via phone with the AngusLink staff once this form is received. Please return the completed form to AngusLink along with photocopies of the required records. Program Compliant Tags returned to AAA will incur a 20% restocking fee. A \$250 enrollment cancellation fee will be assessed after training is complete.

#### Value –Added Programs I would like to enroll in for this calf crop:

- Age & Source     
  NHTC     
  NHTC/AL-NeverEver3     
  GAP Bundle (NHTC/NE3/GAP)  
in conjunction with EarthClaims LLC  
 AngusVerified (AL-AV)     
  Cattle Care & Handling (AL-CCH)     
  Calf Management (AL-CM)  
 Genetic Merit Scorecard (GMS is not a USDA PVP claim)

To enroll your calves, we must have a clear picture of your operation. This includes the size of your operation and the number of cows you are running. We realize you may not plan to enroll all of your calves – **but all cows must be accounted for below**. These “inventory” help provide the documentation needed for the Source claim.

Please fill out the following table. Be as accurate as possible. **Keep in mind what calf crop you are enrolling.** It is easy to give this year’s breeding records instead of those that correspond with the calves you are wishing to enroll. (see the instruction sheet for help).

2. What calf crop are you enrolling?  Spring  Fall Year? \_\_\_\_\_ Sales Rep: \_\_\_\_\_

Commercial Cows/Heifers		Registered Cows/Heifers
3	Number of females exposed AI/Natural	
4	+ Number of purchased bred females	
5	- Number Females that were sold/died/open	
6	= Number of females to calve	
7	- Death loss	
8	+ Sets of Twins (don’t count 2 calves)	
9	= Total number of live calves born	
10	- Number of calves NOT enrolling	
11	= Number of calves enrolling	

12. Do you have calves from outside sources on your operation? (i.e. purchased, graft calves or backgrounder calves not born on your operation.) Yes No

13. Do you run cows on land separate from your main operation? Yes No  
Private BLM Forest Service Other: \_\_\_\_\_

14. Are the cattle managed by your operation (i.e. feed, breed, calve, etc.)? Yes No

15. How many people help tag and work cattle on your operation? \_\_\_\_\_

16. Are your cattle co-mingled with cattle you do not own? Yes No

### CALVING INFORMATION

17. What is the birth date of the first calf born in the group of calves you are enrolling? \_\_\_\_\_

18. What type of records do you have for the calf crop you are enrolling? (check all that apply)

Bull turnout date  Breeding date  First calf born  Individual birth records  None

Please make a photocopy of your records (minimum first and last calf born) and submit with the enrollment.

### RECORD INFORMATION

19. Are records maintained for a minimum of three years? Yes No

20. Are you willing to participate in an on-site review if required or chosen for a re-evaluation.  
(it is a requirement of AngusLink that you participate in the reviews)? Yes No

### SIRE INFORMATION

21. How many bulls are currently on your operation? \_\_\_\_\_

22. How many bulls were used to sire the calf crop you are enrolling? \_\_\_\_\_

### ANGUSVERIFIED (answer if you plan to enroll your calves in this program)

Do you want the Genetic Merit Scorecard (free with AngusVerified)? Yes  No

23. What breed(s) of bulls do you use?

Angus  Brangus  Charolais  Gelbvieh  Hereford  Limousin  Red Angus  
 Salers  Shorthorn  Simmental  Brahman Influenced

Other: \_\_\_\_\_ Other: \_\_\_\_\_

24. Natural service (owned) \_\_\_\_\_ Natural service (leased) \_\_\_\_\_ Artificial Insemination \_\_\_\_\_

Purchased bred female service sires \_\_\_\_\_

25. Please record below or attach a list of the registration numbers of all Angus sires. Record if they are natural (owned), natural (leased), AI or purchased bred female service sires.

### NHTC INFORMATION (answer if you plan to enroll your calves in this program)

26. Do you maintain a list or inventory of feeds, feed sources and supplements? Yes No

27. Do you have Hormonal Growth Promotants (HGPs) onsite? Yes No

28. Do you maintain a list of products that are classified as Hormonal Growth Promotants (HGPs)? Yes No

29. Producer has or will acquire letters of compliance from feed suppliers? Yes No

30. Number of suppliers? \_\_\_\_\_

**NHTC/AL-NE 3 INFORMATION (answer if you plan to enroll your calves in this program)**

31. Do you maintain a list of all feeds, feed sources and supplements used on your operation? Yes No

32. Do you maintain a list of the antibiotics/drugs on your operation? Yes No

33. Do you maintain a list of all Hormonal Growth Promotants (HGP) used or on your operation? Yes No

34. Do you maintain a list of all coccidiostats (Deccox or Corid) on the operation? Yes No

**AL-CALF MANAGEMENT INFORMATION (Animal Health Practices) (answer if you plan to enroll your calves in this program)**

35. Do you maintain pharmaceuticals receipts and invoices? Yes No

36. Do you maintain records of date and time pharmaceuticals are administered to a calf? Yes No

**AL-CATTLE CARE AND HANDLING INFORMATION (answer if you plan to enroll your calves in this program)**

37. Do you have your BQA Certification? Yes No

38. Do you have BQA compliant procedures for: Yes No

- Receiving Cattle,
- Shipping Cattle,
- Working/Processing Cattle,
- Handling Broken Needles,
- Handling of Non-Ambulatory Cattle,
- Animal Disposal
- Humane Euthanasia of Cattle and
- Antibiotic Residue Avoidance Strategy
- Medicated Feed Additives
- Water Tank and Ponds
- Other Management Practices

**Thank you, we look forward to working with you!**

Please send this form and photocopies of your records to:

**American Angus Association/AngusLink**

**3201 Frederick Ave.**

**St. Joseph, MO 64506**

**Fax: 816-383-5195**

## *AngusLink<sup>sm</sup> Producer Participant Manual*

AngusLink is a USDA PVP Program for: Source and Group Age, USDA NHTC, AL-NeverEver3 (AL-NE3), AL Cattle Care & Handling (AL-CCH), AL Calf Management (AL-CM) and AL AngusVerified (AL-AV).

**The following steps must be completed to enroll cattle in the AngusLink (AL) program:**

1. Complete the AngusLink Enrollment Form/Agreement (ENR 200/300) and submit to AngusLink.
  - a. The ENR 200/300 must be completed each time you enroll. Please answer the questions as accurately as possible about your entire operation. We realize there may be calves or other cattle on the operation you do not intend to enroll, but they must still be included on the ENR 200/300.
  - b. You must submit copies of documentation/records relevant to the set of cattle you are enrolling in AngusLink. These required documents may be faxed, mailed or emailed. Copies submitted via mail must be photocopies of the ORIGINAL records. Retain submitted records for 3 years.
    - Some management practices will require an on-site review prior to enrollment approval.
2. Contact AngusLink via phone to complete the producer training and evaluation. **Training/evaluation will be done with each enrollment.**
  - a. Submitting copies of records/documentation as early as possible expedites the enrollment process.
  - b. AngusLink Program Requirements (RQMT 200) outlines acceptable records/documentation.
3. What will I need to complete AngusLink phone training and who should go through training?
  - a. AngusLink staff will go through phone training with the person/people who work on a day-to-day basis with the cattle being enrolled. Whoever goes through phone training must be available for the onsite review.
  - b. A copy of your Enrollment Form (ENR 200/300)
  - c. During enrollment, AngusLink staff will ask questions pertaining to the overall management of your cow herd depending upon which verification claims you plan to enroll. Please have records available during the phone training.
  - d. Once your age and source enrollment in AngusLink is approved by AngusLink staff you will have the option to have your identification devices (PCT tags) ordered. Other verifications such as NHTC and NHTC/AL-NE-3 require an onsite review prior to program approval. AL-Cattle Care and Handling requires an initial onsite review. Approval will be granted by the AngusLink Quality Manager or Program Manager after the onsite has been evaluated. Your AngusLink Reviewer cannot grant approval.
  - e. You are responsible for the purchase and placement of the tamper evident program compliant RFID tags. The PCTs are linked to the Verification Certificate.
4. A Verification Certificate is created for all program cattle. The AngusLink Verification Certificate documents each PVP claim and approval date for the set of enrolled cattle. The Verification Certificates are stored electronically by the AAA. They may be accessed at any time by individuals contacting the AAA with the “Group Lot” identification which consists of the state code, lot number and customer code printed on the verification certificate. (i.e. **MO01 325897**). An official copy will be mailed and emailed to you following enrollment and audit approval.
5. The Verification Certificate may be customized for replacement females or feeder cattle if the Producer Participant wishes. Additional information pertaining to management may be added. If sale date information is included, the document will be activated as an online listing of cattle available for sale and remain active for a period of 90 days prior to the date of sale. These listings are sent via e-mail to feedyards, auction markets and other individuals who have expressed interest in locating verified cattle. Verification Certificates may be printed by Producer Participants for distribution.
6. Producer Participants may log on at [www.AngusLink.com](http://www.AngusLink.com) to print Verification Certificates or to customize the marketing document. This may also be done over the phone by contacting AngusLink.

**Additional Information may include the following when customizing for feeder cattle:**

Contact information, Number of head selling, Average weight, Weaning date/brand location and Sale information/added comments.

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## IDENTIFICATION DEVICE OPTIONS

AngusLink is not a tagging program, it is a value-added marketing program. Enrolled cattle can be identified with an AngusLink program compliant, tamper evident RFID tag. AngusLink RFID tags and Matched Pair Set tags are tamper evident program compliant tags with “840” 15-digit numbering scheme. Producers have the option to supply their own tamper-evident program compliant RFID tags. Producers who supply PCT from outside the AngusLink order system will provide a completed ENR500 or ENR501 and required documentation and fees.

The AngusLink PCT/RFID is available for \$3.50\*/head. AngusLink Matched Pair sets with an optional visual tag colors of white or neon green are available for \$4.50\*/head. Tags are shipped directly to your ranch. The AngusLink RFID is the program compliant tag (PCT). Calves leaving the operation must have been tagged with an official PCT which can be an AngusLink RFID/PCT or another tamper-evident 840 coded RFID with appropriate documentation submitted and approved by AngusLink on a case-by-case basis.

The “840” tag is an official ear tag that can be used for all regulatory programs such as interstate commerce, disease control programs, etc. The U.S. shield is printed on the front of the tag and the tag back. “Unlawful to remove” is printed on the back and ”840” tags are available for each program. To utilize “840” tags you must have registered your premise. Tag numbers allocated to you will be uploaded to the National Animal Identification System (NAIS) database. Producer Participants are responsible for the purchase and placement of the AngusLink PCT. AngusLink has the option to use 900 series coded tags on a case-by-case basis.

**AngusLink RFID Program Tag Options – Tamper-evident RFID tag, Matched Pair Set option includes tamper-evident RFID and a white or neon green visual panel tag. Or a producer supplied tamper-evident RFID PCT and appropriate documentation issued on a case-by-base basis.**



Tamper-evident RFID tag\* (\$3.50/head)  
\*Volume pricing



Neon Green or White Matched Pair Set\*PCT option, includes tamper-evident RFID and a white or neon green visual tag (\$4.50/head)

## REPLACEMENT TAGS

Replacement tags are available on a case-by-case basis. Following the enrollment, you will receive a Replacement Tag Request Form (ID 280) which is used to submit a replacement tag request. The cost of replacement tags for AngusLink is \$3.50/RFID or \$4.50/matched pair set with a minimum charge of \$5. All replacement tags must be paid for prior to issue. Stock tamper evident 840 tags may be used. Please contact AngusLink prior to cattle leaving the ranch for calves to qualify with appropriate paperwork and fees.

## DOCUMENTATION/RECORD REQUIREMENTS

Documentation/Record requirements can be found on Program Requirements (RQMT 200)

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## *AngusLink<sup>®</sup> Program Participation Requirements*

### **Approved Suppliers**

Only approved suppliers may enroll cattle in the AngusLink program. To become an approved supplier, producers must complete the AngusLink Enrollment Form/Agreement (ENR 200/300), complete Producer Training and submit copies of documentation/records pertaining to the PVP point for each verification the calf group is being enrolled. After completion of documented requirements for each PVP claim, the producer is placed on the approved supplier list for that verification claim. The Producer Participant may enroll cattle in AngusLink's Age and Source if requirements are met and order program compliant AngusLink tags prior to completing enrollment in the additional AngusLink PVP programs. Documentation/records must be maintained at the ranch for a minimum of three years.

All cattle enrolled in AngusLink PVP programs will be enrolled in a calving group and the group must be enrolled in the same program for Age and Source. Age and Source is the foundation and must be part of any additional AngusLink program verifications such as NHTC, NHTC/AL-NE3, AL-CM, AL-CCH, and AL-AV.

### **AngusLink Enrollment Form/Agreement**

The first step to becoming an approved supplier is to complete the AngusLink Enrollment Form/Agreement (ENR 200/300). These forms are available upon request from the AAA, or may be downloaded from [www.AngusLink.com](http://www.AngusLink.com). Producers will not be eligible to enroll cattle in AngusLink until the Enrollment Form/Agreement is completed and on file with AngusLink. The ENR 200/300 will be completed for each enrollment.

### **Producer Participant Training**

Prior to cattle enrollment, producers will have to complete Producer Training and pass the evaluation with an AngusLink Administrator prior to being accepted as an approved supplier for AngusLink PVP program. Training and evaluation will take place with each cattle enrollment. The PVP point AngusVerified will require producers have used registered Angus sires for the enrollment group.

NHTC, NHTC/AL-NE3, AL-CM and AL-CCH program training will require the producer to review training material and pass the appropriate program quiz(ze)s to demonstrate their understanding of specific program requirements. The AngusLink Administrator will ensure the producer's information on the application for enrollment is accurate and they understand the basics of records management, review support, policy and procedures for use of program compliant tags and data entry of all program information for which the producer is enrolling. All NHTC and NHTC/AL-NE3, applications will require an on-site review for each enrollment and prior to approval for the NHTC or NHTC/NE3 claim. AL-Cattle Care and Handling will require an onsite for the initial calf enrollment. The AngusLink Administrator will convey that information during initial training. To be considered an approved supplier the Producer Participant must pass an onsite review (if required) for the specific claims they enroll. Onsite reviews are subject to approval by the AngusLink Quality Manager and/or AngusLink Program Manager.

### **Identification Devices (Tags)**

Once cattle are enrolled in AngusLink they will be identified with an official AngusLink Program Compliant tag (PCT) or producers may complete ENR500 or ENR501, supply acceptable documentation and file of 15 digit unique animal ID numbers on tamper evident RFID tags and pay associated fees. Only qualifying cattle, properly enrolled in AngusLink may be tagged with official tamper evident, PCTs that include an (RFID) or Matched Pair Set (visual + RFID). These tags, with their unique 15 digit tag number, identify each unique animal with that number and its original ranch location (premise). AngusLink tags are tied to each individual enrollment group for specific PVP claims the producer enrolls in the AngusLink program. Only one RFID or Matched Pair Set PCT is issued for each enrolled calf. Unused tags printed with a Lot ID **SHOULD NOT** be used to identify other sets of cattle. Replacement tags are issued on a case-by-case basis. Contact AngusLink and submit a completed ID 280 Replacement Tag Request form.

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### **Fall out tags**

All producers may use the AngusLink fall-out hang tag to identify cattle that have become non-compliant with a specified program (NHTC, NHTC/AL-NE3). For example, a calf is ill in a registered NHTC/AL-NE3 group and a supplier decides to administer an antibiotic to treat the calf. The calf is now non-compliant for the AL-NE3 claim and must be tagged with either a fall-out AngusLink tag or in accordance with documented and approved supplier fall-out procedures. This calf is identified in the AngusLink database as “treated” to what category it then falls within. This calf may continue to be eligible for Age and Source verification as well as NHTC. This calf must ship in a different compartment on the truck from NHTC/AL-NE3 calves. (It is highly recommended to utilize two identification methods to document a fall out calf. For example place a colored ear tag in one ear and notch the other ear in a unique method.)

### **Documentation/Record and Retention Requirements**

Photocopies of records pertaining to the PVP program claim(s) you enroll your calf crop in must be submitted prior to each cattle enrollment. The original records must be kept on-site or electronically for a minimum of three years. Additionally, a copy of the AngusLink Program Participation Requirements and AngusLink Program Requirements must be kept on-site or electronically accessible at all times.

### **Program Reviews and Producer Participant On-site Reviews**

AngusLink completes an annual in-house review. The enrollment and training conversation will evaluate the risk of the Producer Participant with regard to ranch practices and the potential need to conduct an on-site review rather than a desk side review to approve the supplier for Age and Source, AL-Calf Management and AL-AngusVerified claims. All NHTC and NHTC/AL-NE3 applications will require an on-site review. An initial onsite review will be required for AL-Cattle Care and Handling. The Producer Participant will be notified by the AngusLink Administrator if an onsite will be needed to complete enrollment. The risk assessment of the Producer Participant must be placed in their file and maintained. The determination of risk considers the following:

- i. **Source:** How the source of cattle supplied is identified and verified.
  1. Low risk: Ranch-raised, individually identified and segregated from other calving groups.
  2. Medium risk: Commingled with different calving groups or calves that are not sourced to the ranch of origin that is enrolling in the program. Records are available to document source and identification.
  3. High risk: Commingled with different calving groups or purchased calves without individual identification.
- ii. **Group Age:** How the age of cattle supplied is recorded and verified.
  1. Low risk: Individual calving dates recorded or first calf born, and bull turnout date recorded in ranch records.
  2. High risk: No dates recorded for first born date of a given calving group in ranch records. Not eligible for age verification.
- iii. **AL-Calf Management:** How the pharmaceuticals are recorded and verified.
  1. Low risk: Date recorded for each calf management practice in ranch records. All records of pharmaceutical purchase are available.
  2. Medium risk: Some dates are recorded for calf management practices in ranch records. Some pharmaceutical receipts/invoices are missing.
  3. High risk: No dates are recorded for management practices. No records of pharmaceutical purchase are available.
- iv. **NHTC:** How the status is maintained, records kept and verified.
  1. Low risk: No products containing HGP are kept on the ranch. Documented fall-out procedures. Some receipts for all HGP products are available.
  2. Medium Risk: Products containing HGP are kept on the ranch. Producer maintains records of non-conforming products that are located on the ranch along with usage of those products. Documented fall-out procedures are followed. Some receipts for all HGP product are available.

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3. High risk: Products containing HGPs are kept on the ranch. Producer does not maintain records of products that are on the ranch or the usage of non-conforming products. No documented fall-out procedures. No receipts for HGP products are available.
- v. **NHTC/AL-NE3:** How the status is maintained, records kept and verified.
  1. Low risk: No products containing HGPs, antibiotics, or animal by-products are kept on the ranch. Documented fall-out procedures. Some receipts for non-conforming products are available.
  2. Medium Risk: Products containing HGPs, antibiotics, or animal by-products are kept on the ranch. Producer maintains records of non-conforming products that are located on the ranch along with usage of those products. Documented fall-out procedures are followed. Some receipts for non-conforming products are available.
  3. High risk: Products containing HGPs, antibiotics, or animal by-products are kept on the ranch. Producer does not maintain records of products that are on the ranch or the usage of non-conforming products. No documented fall-out procedures. No receipts for non-conforming products are available.
- vi. **AL-Cattle Care & Handling:** Risk assessment for this program is not a matter of degrees but rather Pass/Fail. Areas of assessment will be:
  1. Shipping Cattle: How the cattle are shipped.
  2. Working/Processing Cattle: How the cattle are worked and processed.
  3. Broken Needles: How broken needles are handled.
  4. Handling of Non-Ambulatory Cattle: How “downer” cattle are handled.
  5. Animal Disposal: How animals are disposed of.
  6. Humane Euthanasia: How animals are humanely euthanized.
  7. Antibiotic Residue Avoidance: How residue is avoided in cattle.
  8. Medicated Feed Additives: How protocol is followed.
  9. Water Tanks & Ponds: How protocol is followed.
  10. Other Management Practices: How protocol is followed.
- i. **AL-AngusVerified:** Enrolled calves will be at minimum 50% Angus genetics. All enrolled calves must be sired by a registered and properly transferred Angus bull.
  1. Low risk: All calves on operation are sired by registered and properly transferred Angus bulls. No “other breeds of bulls on location (includes commercial Angus bulls)” of breeding age were on location during the breeding season. All purchased bred females were bred to registered Angus bulls and have appropriate records.
  2. Medium Risk: There are calves on the operation that are not sired by a registered and properly transferred Angus bull. These calves are uniquely identified and/or managed to preclude enrollment in AngusVerified PVP point. Other breeds include commercial Angus bulls of breeding age (older than 13 months).
  3. High Risk: There are calves on the operation that are not sired by a registered and properly transferred Angus bull. These calves are NOT uniquely identified and/or managed to preclude enrollment in AngusVerified PVP point.

Producer Participant reviews for Group Age and Source, Calf Management, Cattle Care and Handling and AngusVerified that have not had an onsite conducted in the past year will be entered into the random yearly 3% or 2 pull. The random onsite pull is used to maintain the integrity of the program and to improve the efficiency of program procedures. By enrolling in AngusLink the Producer Participant agrees to comply with review procedures and to present documentation/records requested by the AngusLink program representatives for review.

### Feedback Form

An AngusLink Feedback Form is available upon request from AngusLink. Producer Participants may submit comments, concerns and suggestions related to their experience with AngusLink on this form.

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## ***AngusLink<sup>sm</sup> Program Requirements***

Group Age and Source verification and enrollment is the foundation of the AngusLink program and must be part of NHTC, NHTC/AL-NeverEver3, AL-Cattle Care and Handling, AL-Calf Management and AL-AngusVerified.

AngusLink is a USDA PVP Program for: Source and Group Age, USDA NHTC, NHTC/AngusLink-NeverEver 3 (NHTC/AL-NE3), AngusLink Cattle Care & Handling (AL-CCH), AngusLink Calf Management (AS-CM) and AngusLink AngusVerified (AL-AV).

### **To enroll in AngusLink PVP programs**

Each enrollment group of calves must be enrolled by the original owner, from the ranch of origin. Calves that have left the ranch of origin are not eligible for enrollment.

By enrolling cattle in AngusLink the Producer Participant agrees to the following:

- Is the original owner and responsible for the purchase and placement of official AngusLink program compliant tags or must sign an ENR500, supply an approved tag manifest and pay additional fees associated for with supplying tamper-evident, 15 digit RFID tags.

### **Group Age Documentation/Record and Retention Requirements:**

The AngusLink program considers “Group Age” as the age of the oldest calf enrolled. By enrolling cattle in the AngusLink program the Producer Participant agrees to the following:

- All cattle enrolled in the AngusLink program must have a known Group Age of month/day/year.
- Record of the actual date of birth of the first calf born within the group being enrolled.
- All calves enrolled as a group will share the birth date of the first calf born.
- A record of individual birth dates or first calf born (along with additional management records) must be maintained on-site or electronically for a minimum of three years.
- Producers who calve year around or have extended breeding seasons are subject to additional record/management requirements.
- Producer Participants are required to provide a shipping document, tag manifest and verification certificate to the buyer of the enrollment group. In addition, the Producer Participant must retain a copy for their ranch records and send a copy to AngusLink.

### **Source Documentation/Record and Retention Requirements:**

- Management records relevant to the enrolled calf crop must be maintained on-site for a minimum of three years.

### **NHTC and NHTC/AL-NE3**

Producer Participant will document and control any non-compliant cattle in a specified group. The procedure, called Fall-Out, will identify non-conforming cattle. These procedures may include notching hang tags, attaching a new or different colored ear tag, or applying a non-conformance tag provided by AngusLink etc. It is highly recommended Producer Participants utilize two identification methods for Fall-Out cattle documentation. Fall-Out procedures can include a different ear notch along with a visual tag. The procedure must be approved by AngusLink before the supplier will be approved. If a calf is enrolled in NHTC and/or NHTC/AL-NE3 and is disqualified from the program, the ranch must follow their approved Fall-Out procedure that identifies the non-conforming calf. The non-conforming calf may be eligible for other programs such as Group Age and Source.

- Detailed records will be kept on all purchases of any drug, feed, additive, implants, vitamins and minerals used on the ranch. This includes a list of ingredients or labels, a record of quantity administered or used, date and cattle affected (group or individual lot or RFID tag). The Producer Participant will maintain records of purchases, inventory, use and disposal of items above.
- When feed or supplements are obtained from a source that processes feeds containing HGP, the source must periodically test feeds to ensure procedures are in place to prevent HGP-treated feeds from being sold to a Producer Participant of NHTC or NHTC/AL-NE3 cattle. Alternatively, if a feed supplier has an additive-control program monitored by a state or federal government agency, the Producer Participant must obtain, and provide to AngusLink a copy of the certificate of compliance or letter of guarantee stating the feed used or to be used for NHTC cattle is free of HGPs or the feed used or to be used for NHTC/AL-NE3 cattle is free of HGPs, antibiotics or animal by-products.

- The Producer Participant will maintain letters of acknowledgement from feed sources with regard to specific programs and requirements of that program. These letters must be kept on file by the Producer Participant.
- The Producer Participant must have an AngusLink approved list of all drugs and feed authorized in the program. If an exception is requested, documentation of approval must be on file from AngusLink.
- When NHTC or NHTC/AL -NE3 cattle are sold, shipping documents must accompany each shipment of cattle that occurs due to sale or transfer of custody. Shipping documents must have the statement “Cattle Meet EV Program Requirements for the EU” and clearly identify the animals by 15-digit unique animal ID number and quantity.
- Producer Participant must successfully pass NHTC/AL-NE3 training quiz yearly for enrollment.

### ***Definitions***

***No Antibiotics*** can be administered whether through feed, water or by injection, from birth to slaughter. This includes low-level (sub-therapeutic) or therapeutic level doses of antibiotics, sulfonamides, ionophores, or any other synthetic antimicrobial. The use of Deccox (decoquinat) and Corid (amprolium) for the treatment and prevention of Coccidia as approved by FDA is permitted as part of a documented parasite control program and shall not be used in combination with an ionophore.

***No Hormonal Growth Promotants (HGPs)*** can be administered from birth to slaughter-including natural hormones, synthetic hormones, estrus suppressants, beta agonists or other synthetic growth promotants.

***No Animal By-Products:*** Mammalian and avian by-products are not allowed in the feed. These by-products include animal waste (e.g. poultry litter) and by-products as defined by 9 CFR 301.2 (e.g. products derived from the slaughter/harvest process including meat and fat). Fish by-products are allowed but must be declared and documented. Vitamin and mineral supplementation are also allowed.

### **Fall Out Procedures:**

- A. NHTC or NHTC/AL-NE3: If a calf is disqualified, the supplier must:
1. Segregate the calf in a holding pen or visually identify the calf to ensure it will not be shipped with conforming NHTC or NHTC/NE3 calves.
  2. Implement “fall-out” procedures.  
This includes AngusLink approved procedures for visually identification of a “fall-out” calf – notch ear tag; apply new hang tag, use an colored hang tag from AngusLink or an alternate procedure available through AngusLink, to visually identify “fall-out” calf. It is suggested producers use more than one visual method to identify Fall-Out calves. **Call AngusLink when you have a Fall Out calf.**
  - a. If an antibiotic is administered due to illness, record drug name, amount of drug administered and date given into ranch records. If a calf is given antibiotic it is considered a Fall Out calf.
  - b. Enter information into the ranch records under health records for that “fall-out” calf’s 15-digit unique animal ID number.
  - c. Write down the 15-digit unique animal ID number and notify AngusLink.
  - d. AngusLink annotates 15-digit number as treated in database and reason for “fall-out”.
  3. Record event in supplier records.
  4. Calf should be segregated through “fall-out” procedures or identified to preclude enrollment.
  5. Calf remains eligible for Group Age and Source verification.

### **AngusLink - Calf Management (AL-CM)**

Producers who practice pre and post weaning management protocols to maximize calf health when calves move through the marketing chain. This is an optional certification which can be added to another certification offered by AngusLink.

1. Producer Participant needs to keep receipts and invoices for all pharmaceuticals purchased for three years.
2. Use the Calf Management Worksheet (DOC 005) or other approved records to record vaccinations and dates administered. Some vaccinations will be given in the future. Document those vaccinations as pending.
3. Producers who use nutrition products on their operation must keep invoices/receipts and document when administered. AL-CM is NOT establishing a minimum standard for nutrition.

4. Minimum standard for vaccinations in the AL-CM are:
  - 1 dose 7 way, 8 way or 9 way Clostridial
  - 1 dose viral 5-way (IBR, PI3, BRV, and BVD Type I and II)
  - 1 dose Pasteurella Haemolytica and/or Pasteurella Multocida
5. Producer Participant must successfully pass AL-Calf Management training quiz yearly for enrollment.

#### **AngusLink - Cattle Care and Handling (AL-CCH)**

Producers who practice and meet BQA standards for AL-CCH and have their BQA certification may want to add this additional verification to their marketing claims. This is not a stand-alone certification/verification and can be added to other verifications offered by AngusLink.

Minimum standard for AL-CCH are:

1. Initial enrollment is an onsite review to document procedures on how to:
  - a. Ship Cattle
  - b. Work and Process Cattle
  - c. Handle Broken Needles
  - d. Handle Non-Ambulatory Cattle
  - e. Animal Disposal
  - f. Humane Euthanasia of Cattle
  - g. Antibiotic Residue Avoidance Strategy
  - h. Medicated Feed Additives
  - i. Water Tank and Ponds
  - j. Other Management Practices
2. Provide AngusLink with an up-to-date BQA Certificate.
3. Producer Participant must successfully pass a Cattle Care and Handling training quiz yearly for enrollment.

#### **AngusLink – AngusVerified (AL-AV)**

Producers who utilize Registered Angus sires on their operation and wish to document the calf crop is at minimum 50% Angus sired genetics should consider this optional marketing claim. This verification is offered in conjunction with Group Age and Source claim as an option. The enrollment group must be sired by Registered and properly transferred Angus bull(s) used naturally or via Artificial Insemination (AI). Producer Participant will provide Registration number of Angus sire(s) on their operation at breeding time for the enrollment group. Angus sires that are used AI will require a copy of a semen receipt, semen tank inventory or other approved verification to be kept on the operation for a minimum of three years. During an onsite review AngusLink Representatives will view the semen receipts or semen inventory, Angus Registration papers or the Producer Participants AAA Login account or verify bull ownership with AngusLink Program Administrator. Producer Participants have the option to submit semen receipts, semen inventory or additional documentation to AngusLink prior to the enrollment being completed.

**KEEP FOR YOUR RECORDS**

## Instructions for Completing ENR 200/300

The information submitted on the ENR 200/300 is used by our staff when enrolling your calves in the AngusLink program. Please make sure the information is accurate and as complete as possible. Once we have received the completed form and copies of your records we will contact you via phone. During the phone interview, we will complete the training/enrollment and ask additional questions regarding the calves you wish to enroll. You will have to complete the form and phone training/enrollment for each calf crop.

Below are instructions outlining the information we are looking for with each question. If you need further clarification, please give us a call at 816-383-5100. We look forward to working with you on your enrollment.

1. AngusLink gives you value-added verification options. Producer Participant's will enroll their calf crop for Source and Group Age. Producer Participants will have the option to add additional value-added programs from these options: USDA NHTC, NHTC-AngusLink NeverEver 3 (AL-NE3), AngusLink Cattle Care & Handling (AL-CCH), AngusLink Calf Management (AL-CM) and AngusLink AngusVerified (AL-AV).

2. Please indicate spring or fall and the year the calves were born. Make sure you keep this in the back of your mind as you answer questions 3-11.

**Questions 3-11 are divided for commercial and registered females. Please read all of the questions prior to completing the table.**

3. We would like to know the number of females exposed during the breeding season that resulted in the calves you are enrolling. For example, if you are enrolling the spring 2011 calves, how many females were exposed during the 2010 breeding season? During the phone interview we will ask for pasture breakdowns if available. You may submit pasture breakdowns on the ENR 200/300. i.e. if there were three breeding pastures, how many females were in each with how many bulls?

4. After breeding season did you purchase any bred females that were then added to the herd?

5. Record the number of females that you sold, or died or were open prior to the beginning of calving season. We realize that some producers move their open cows to another calving season (and that is fine) –we can discuss that during the phone training.

6. Add the number on line 4 to the number on line 3 and then subtract the number on line 5. This will give you the total number of females you had on the operation at the beginning of calving season that you expect to calve.

7. Record the number of calves that died during calving season.

8. Record the number of sets of twins that were born. Each set resulted in one additional calf.

9. Subtract the number written on line 7 from the number on line 6. Add the number on line 8 and this should be the total number of calves born.

10. Record the number of calves you are NOT enrolling.

11. Subtract the number on line 10 from the number on line 9. This should be the total number of calves you wish to enroll.

12. Are there any calves on your operation that were not born there? This would include any graft calves you may have purchased.
13. Please record any “leased” land you may use that is not part of your main operation.
14. Record if you manage the cattle. If you have additional people who work on the operation please inform our staff during the phone training/enrollment. **The person responsible for the enrollment must be available during an on-site review should one take place.**
15. Record the number of staff that physically assist during calving, working, and feeding your herd.
16. Record if your cattle are commingled.
17. The birth date of the first calf is recorded here. This must be the ACTUAL date of birth. If you are not checking your calves every day you will have an opportunity to explain your calving protocols during the phone training.
18. Record the type of records you are keeping. You must submit photocopies of the required records along with this completed form.
19. It is a requirement that the records associated with the calves being enrolled be maintained for a minimum of three years. If records currently aren't maintained that long that is ok, but it must be done in the future.
20. AngusLink conducts on-site reviews with the producer participants. Part of this review process requires the records be reviewed. Please indicate if you are willing to participate in the review process.
21. Record the number of bulls currently in your bull battery.
22. Record the total number of bulls that sired the calves you are enrolling.

**Answer questions 23-25 if you plan to enroll in AngusVerified (AL-AV) Calves enrolled must be sired by 100% Registered Angus bulls.**

23. Record the breeds of bulls that were on your place during the breeding season for the calf crop you are enrolling as well as the breed of bulls on your operation today.
24. Document how many bulls were owned or leased while being used natural service. If you purchase bred females document the number of bulls used at breeding time on the purchased group.
25. List the registration numbers of the Registered Angus bulls used to sire the calf crop you plan to enroll. Don't forget to include AI sires or Leased bulls used on your operation.

**Answer questions 26-30 if you plan to enroll in NHTC (Non-Hormone Treated Cattle)**

26. Record if you keep a list or inventory of where you purchase your feed, mineral, and supplements. Do you know if the ingredients contain HGP's?
27. Do you implant your steers or time breed heifers? Do you feed any of your cattle ractopamine or zilpaterol? If yes, you have Hormonal Growth Promotants (HGPs) onsite.

28. If you have HGP's onsite what type of records do you keep regarding usage and type of HGP's?

29. It is a requirement to obtain a letter of compliance from each of your feed suppliers stating the products you purchase do not contain HGP's.

30. How many places have you purchased feed, feed supplements or mineral from during the past year?

**Answer questions 31-34 if you plan to enroll in NHTC/AL NE-3 (AngusLink NeverEver 3, No HGP's, No Antibiotics and No Animal By-Products Avian or Mammalian)**

31. Record if you keep a list or inventory of where you purchase your feed, mineral, and supplements. Do you know if the ingredients contain HGP's, Antibiotics and Animal By-Products?

32. How do you keep track of the antibiotics and vaccines on your operation?

33. Do you keep records of the following HGP's/Antibiotics/Animal by-products used on your operation? It would be helpful if you keep records that may include: date administered, calf identification, product used, calf location, amount and how administered. More information is always better than not enough.

34. Does your parasite program include the use of Deccox or Corid?

**Answer questions 35-36 if you plan to enroll calves in Angus Link Calf Management (AL-CM) (Health Program)**

35. Do you keep your pharmaceutical receipts?

36. Do you document how pharmaceuticals are used on your operation and when?

**Answer questions 37-38 if you plan to enroll calves in Angus Link Cattle Care and Handling (AL-CCH) Program**

37. Is your BQA certification current and up-to-date?

38. Are BQA procedures in place on your operation?

Thank you for the opportunity to be your verification provider. The AngusLink team looks forward to working with you on your enrollment. We offer a competitively priced verification program and outstanding customer service. Call AngusLink at 816.383.5100 if you have any questions or visit us at [www.AngusLink.com](http://www.AngusLink.com).