

ANGUS

THE BUSINESS BREED

NATIONAL ANGUS BULL SALE

2024 Cattlemen's Congress
Oklahoma City, OK
January 5, 2024

1. All bulls must be ENTERED with and conform to regulations of BOTH the Cattlemen's Congress Show and the National Angus Bull Sale. To ENTER in the SALE, complete the attached entry form and mail to (make check payable to American Angus Association):

Events and Junior Activities Department

Attn: Caitlyn Brandt
American Angus Association®
3201 Frederick Avenue
St. Joseph, MO 64506

2. An entry form for the Cattlemen's Congress can be obtained by contacting the American Angus Association Activities Department or you can download the show entry form at their website, www.cattlemenscongress.com

All sale cattle MUST be entered in the Cattlemen's Congress Show. All cattle must be registered at the time of entry in the show. Cattlemen's Congress entries are DUE NOVEMBER 17, 2023.

3. The entries are limited to two (2) per consignor or family, at the SALE MANAGER'S DISCRETION.
4. All entries must have a legible, permanent identification mark (ear tattoo, freeze-brand or hot brand marks) corresponding to the permanent identification mark on the registration certificate.
5. All bulls must be registered, have DNA on file and are required to be enrolled in AHIR with official weaning weights processed prior to the cataloging deadline of November 17, 2023.
6. All consignments entered are subject to an inspection on the farm or ranch or at a show by an Association staff representative or sale manager.
7. The entry fee will be returned on any consignment rejected during the preliminary inspection.
8. Consignments will be inspected again for soundness and individuality after arrival in OKC, OK.

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9. Any consignment rejected after arrival in OKC WILL FORFEIT ENTRY FEE and will not be permitted to sell through the auction.
10. After sale expenses have been deducted, PROCEEDS WILL BE SENT TO THE INDIVIDUAL OR FARM/RANCH ENTERING THE ANIMAL. It will be THEIR RESPONSIBILITY to make any division necessary between owners, partners, etc. EVERY EFFORT WILL BE MADE BY SALE MANAGEMENT TO DISPERSE PROCEEDS TO CONSIGNORS AS QUICKLY AS POSSIBLE.
11. To attract superior consignments that merit syndication or multiple ownership it is recommended that a two-third interest and full possession sell. Terms and conditions will be in footnotes (see rule 13). The management reserves the right to reject entries selling less than two-third interest and full possession. Entries will be accepted under these terms on a merit basis of pedigree, show record, performance records and potential for high buyer preference.
12. Sale entry may be designated in advance of the sale catalog or offered as "PICK" at sale. All entries must meet sale requirements in accordance with sale regulations/deadlines. ONE BULL FROM PEN/CARLOAD MUST BE PRESENT AT THE SALE TO SERVE AS A REPRESENTATIVE OF THE "PICK" AND GO THROUGH THE RING. Bulls will be accepted at the sale manager's discretion. For further information regarding this option, please contact Jeff Mafi, sale manager at (816) 344-4266.
13. Partial ownership interest bulls sold in this sale shall be subject to a formalized joint ownership agreement between the parties. These agreements shall cover such subjects as rights of possession, the collection, storage and division of semen, the disposition of owner's interest and other related matters. Information relative to the agreements, in addition to what is covered in the footnotes, may be obtained from the seller. The term "semen rights" shall not be interpreted to mean ownership under these Terms and Conditions.
14. All animals will be sold under the Terms and Conditions recommended by the Association as amended February 2014.
15. All sale bulls MUST BE PROPERLEY CHECKED-IN, ON DISPLAY and GO THROUGH A RING in order to sell through the National Angus Bull Sale. The sale managers will evaluate all sale bulls during the check-in process and establish the sale order.
16. It shall be understood that each sale will constitute a contract between the consignor and the buyer and that the SALE MANAGEMENT ASSUMES NO RESPONSIBILITY FOR REPRESENTATIONS MADE BY THE CONSIGNOR. The sale management shall also be responsible for making reasonable initial efforts to collect all sale proceeds in cash prior to any release of an animal and to properly disburse the collected sale proceeds. However, consignor acknowledges that sale management may, in the exercise of reasonable discretion, release the consignment to a buyer based on that individual's promise to pay. In such instances, CONSIGNOR ACKNOWLEDGES THAT SALE MANAGEMENT IS IN NO WAY LIABLE in the event that, for any reason, the sale proceeds are not subsequently collected and disbursed. The management shall exercise reasonable care and judgment in other matters pertaining to the sale activity.

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ENTRY REQUIREMENTS

17. Bulls identified as potential carriers for the genetic conditions AM, NH, CA, D2, MI, DD, OH and OS must be DNA tested and found free of that mutation by the final entry deadline of November 17, 2023.

18. Entries must have been calved after JANUARY 1, 2021.

All bulls born prior to JANUARY 1, 2023, MUST have passed a complete breeding soundness examination (BSE), including a physical and semen test, within 30 days of sale. IT IS SUGGESTED TO HAVE THE BSE PERFORMED EARLY WITHIN THE 30-DAY PERIOD IN THE EVENT A SECOND TEST MUST BE PERFORMED

Results MUST BE RECORDED on the enclosed standardized breeding soundness report. Frozen semen or a bull that has been used naturally is not considered a semen check. This report and two (2) copies of report MUST accompany bulls at check-in.

19. The following fees must accompany all entries:
 - Entries must be received by November 17th (postmarked) - \$400
 - Entries received after cataloging from the Congress Open Show or Pen and Carload Show will be accepted at the discretion of the sale managers - \$750

20. Any entry withdrawn AFTER CATALOGED, November 30, 2023 WILL FORFEIT ALL ENTRY FEES. If you must withdraw an entry, contact Caitlyn Brandt (816) 383-5189, Jeff Mafi (816-344-4266) or your Regional Manager PRIOR to November 30, 2023 to receive an entry fee refund.

SALE EXPENSE

21. Sale expense will be a straight percentage on sale cost.
22. Any animal "bid-in" will be assessed sale expense as set forth in 21 above.
23. Any form of "bidding-in" is strictly frowned upon. "Bidding in" an animal jeopardizes the consignor's privilege of consigning to future sales.
24. Entry fees of sifted or disqualified animals will not be refunded except as noted in Regulation 7.

INCLUDE WITH YOUR ENTRY

1. Properly completed entry form including birth weight, adjusted weaning weight and adjusted yearling weight (if available) — ONLY AHIR DATA ACCEPTED.

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2. Entry fees (See 19 under Entry Requirements).
3. A copy or the original certificate of registration on each entry in the sale (with TRANSFER PORTION SIGNED by consignor if the original is sent). In cases of joint ownership, ALL ORIGINAL REGISTRATION CERTIFICATES, WITH SIGNATURES, WILL BE REQUIRED AT CHECK-IN AT THE Cattlemen’s Congress. Complete the portion of the entry form with the name, registration number, birth date, tattoo, and registration numbers of the sire and dam. DO NOT send registration papers of cattle that are entered only in the show and not in the sale.

**PLEASE NOTE – The sale catalog will contain pictures and footnotes as well as pedigrees, birth weights, weaning weights, EPDs and \$Value indexes will be used.

The catalog will mail as a stand-alone piece. A special advertising section will be available for consignors in the 2023 December issue of the *Angus Journal*. Full page, color with two photos - \$800 and ½ page, color with two photos - \$470. Please contact your Regional Manager for details.

We encourage ALL consignors to capture a picture of the sale lot and a video. Videos will post alongside the catalog on the Angus sale book page. We will accept edited and/or unedited video and will assist in editing video and posting to website.

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Sale Managers

**Jeff Mafi**

12512 West 68<sup>th</sup>  
Coyle, OK 73027  
816-344-4266

**Alex Tolbert**

2231 Warwick Rd  
Harrodsburg, KY 40330  
706-338-8733

Contact for Entry Forms

**Caitlyn Brandt**

Events and Junior Activities Department  
American Angus Association  
3201 Frederick Ave.  
St. Joseph, MO 64506  
816-383-5189